

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): November 01, 2023**

**TRINITY CAPITAL INC.**

(Exact name of Registrant as Specified in Its Charter)

**Maryland**  
(State or Other Jurisdiction  
of Incorporation)

**001-39958**  
(Commission File Number)

**35-2670395**  
(IRS Employer  
Identification No.)

**1 N. 1st Street  
Suite 302  
Phoenix, Arizona**  
(Address of Principal Executive Offices)

**85004**  
(Zip Code)

**Registrant's Telephone Number, Including Area Code: (480) 374-5350**

**Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	TRIN	Nasdaq Global Select Market
7.00% Notes Due 2025	TRINL	Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On November 1, 2023, Trinity Capital Inc. (the “Company”) issued a press release announcing its financial results for the third quarter ended September 30, 2023. Such press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1 furnished herewith, is being furnished and shall not be deemed “filed” for any purpose of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of such Section. The information in this Current Report on Form 8-K shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended (the “Securities Act”), or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

**Item 7.01 Regulation FD Disclosure.**

On November 1, 2023, the Company disseminated an earnings presentation to be used in connection with its conference call and live webcast to discuss its third quarter 2023 financial results on November 1, 2023, at 12 p.m. Eastern time. A copy of the earnings presentation is furnished as Exhibit 99.2 to this Current Report on Form 8-K and incorporated into this Item 7.01 by reference.

The information furnished in this Item 7.01 and Exhibit 99.2 attached hereto is being furnished and shall not be deemed “filed” for any purpose of Section 18 of the Exchange Act, or otherwise subject to the liabilities of such Section, nor shall it be deemed incorporated by reference into any filing under the Securities Act, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

<u>Exhibit Number</u>	<u>Description</u>
99.1	<a href="#"><u>Earnings Press Release, dated November 1, 2023</u></a>
99.2	<a href="#"><u>Earnings Presentation, dated November 1, 2023</u></a>

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Trinity Capital Inc.

Date: November 1, 2023

By: /s/ Steven L. Brown  
Steven L. Brown  
Chief Executive Officer



## Trinity Capital Inc. Reports Third Quarter 2023 Financial Results

PHOENIX, November 1, 2023 – Trinity Capital Inc. (Nasdaq: TRIN) (“Trinity Capital” or the “Company”), a leading provider of diversified financial solutions to growth-stage companies, today announced its financial results for the quarter ended September 30, 2023.

### Third Quarter 2023 Highlights

- Total investment income of \$46.4 million, an increase of 20.0% year-over-year
- Net investment income (“NII”) of \$23.4 million, or \$0.58 per basic share, an increase of 25.6% year-over-year
- Net increase in net assets resulting from operations of \$16.8 million, or \$0.42 per basic share
- 17.6% Return on Average Equity “ROAE” (NII/Average Equity)
- 8.0% Return on Average Assets “ROAA” (NII/Average Assets)
- An increase in Net Asset Value to \$13.17 per share
- Aggregate debt and equity investment commitments of \$228.3 million
- Total gross investments funded of \$149.1 million, comprised of \$81.2 million in five new portfolio companies, \$65.9 million across 10 existing portfolio companies and \$2.0 million into the joint venture (the “JV”)
- Debt principal repayments of \$176.7 million, including \$101.1 million from early repayments and refinancings, \$42.1 million from scheduled/amortizing repayments and \$33.5 million of assets sold to the JV
- Declared an 11<sup>th</sup> consecutive regular dividend increase, with the third-quarter distribution coming in at \$0.54 per share, consisting of a regular dividend of \$0.49 per share, an increase of 2.1% from the regular dividend declared in the second quarter of 2023, and a supplemental cash dividend of \$0.05 per share

“We’re very pleased with our overall third quarter performance and record NII,” said Steve Brown, Chairman and Chief Executive Officer of Trinity Capital. “Our unique lending platform positions us as the partner of choice for our portfolio companies as we support them through their various growth stages, all while generating meaningful returns for our shareholders.”

“The team has done a great job managing the portfolio and we continue to see strong equity support from the sponsors of our companies,” added Kyle Brown, President and Chief Investment Officer of Trinity Capital. “The opportunity to invest in solid performing companies is accelerating as they increasingly turn to direct lending solutions to fuel their growth, and we stand ready to assist them with our diverse offerings using our combination of on- and off-balance sheet capital.”

### Third Quarter 2023 Operating Results

For the three months ended September 30, 2023, total investment income was \$46.4 million compared to \$38.7 million for the quarter ended September 30, 2022. The effective yield on the average debt investments at cost was 16.7% and 15.2% for the periods ended September 30, 2023 and 2022, respectively. Effective yields generally include the effects of fees and income accelerations attributed to early loan repayments and other one-time events and may fluctuate quarter-to-quarter depending on the amount of prepayment activity.

Total operating expenses and excise taxes, excluding interest expense, for the third quarter of 2023 were \$12.2 million compared to \$10.8 million during the third quarter of 2022. The increase was primarily attributable to higher compensation associated with additional headcount and amortization of restricted stock grants.



Interest expense for the third quarter of 2023 was \$10.8 million compared to \$9.3 million during the third quarter of 2022. The increase is primarily attributable to an increase in average debt outstanding and an increase in the weighted average interest rate on total debt.

Net investment income was approximately \$23.4 million, or \$0.58 per share, based on 40.1 million basic weighted average shares outstanding for the third quarter of 2023, compared to \$18.6 million, or \$0.56 per share, for the third quarter of 2022 based on 33.1 million basic weighted average shares outstanding.

Net unrealized depreciation of \$4.7 million during the third quarter of 2023 was primarily attributable to \$10.5 million of depreciation related to credit-specific adjustments and \$0.4 million related to the impact of interest rate changes, partially offset by the flip of \$4.1 million to realized losses and \$2.1 million of appreciation related to general market conditions.

For the third quarter, net realized loss on investments was approximately \$1.9 million, primarily attributable to the loss in one portfolio company that was previously written down on an unrealized basis in prior quarters.

In the third quarter, net increase in net assets resulting from operations was \$16.8 million, or \$0.42 per share, based on 40.1 million basic weighted average shares outstanding. This compares to a net decrease in net assets resulting from operations of \$12.0 million, or \$0.36 per share, based on 33.1 million basic weighted average shares outstanding for the third quarter of 2022.

Trinity Capital's higher weighted average shares outstanding for the three-month period ended September 30, 2023, as compared to the prior year, is primarily the result of shares issued during the quarter.

#### **Net Asset Value**

Total net assets at the end of the third quarter of 2023 increased by 18.2% to \$569.5 million, compared to \$482.0 million at the end of the second quarter of 2023. The increase in total net assets was primarily driven by net investment income that exceeded the declared dividends as well as the issuance of common stock at a premium to NAV per share, partially offset by net realized and unrealized losses on investments. As a result, NAV improved to \$13.17 from \$13.15 per share.

#### **Portfolio and Investment Activity**

As of September 30, 2023, Trinity Capital's investment portfolio had an aggregate fair value of approximately \$1.1 billion and was comprised of approximately \$840.7 million in secured loans, \$223.2 million in equipment financings and \$52.7 million in equity and warrants across 121 portfolio companies. The Company's debt portfolio is comprised of 74.5% first lien loans and 25.5% second lien loans, with 73.8% of the debt portfolio at floating rates based on principal outstanding.

During the third quarter, the Company originated approximately \$228.3 million of total new commitments and funded approximately \$149.1 million, which was comprised of \$81.2 million of investments in five new portfolio companies, \$65.9 million of investments in 10 existing portfolio companies and a \$2.0 million investment in the JV. Gross investment fundings during the quarter for secured loans totaled \$140.7 million, equipment financings totaled \$3.1 million and warrant and equity investments totaled \$5.3 million.

Proceeds received from repayments of the Company's debt investments during the third quarter totaled approximately \$176.7 million, which included \$33.5 million of investments sold to the JV, \$42.1 million from normal amortization and \$101.1 million from early debt repayments and refinancings. The investment portfolio decreased by \$26.8 million on a cost basis, a decrease of 2.3%, and \$31.5 million on



a fair value basis, a decrease of 2.7%, as compared to June 30, 2023. Total assets under management, including the assets in the JV, totaled \$1.3 billion.

As of the end of the third quarter, secured loans to two portfolio companies and equipment financings to two portfolio companies were on non-accrual status with a total fair value of approximately \$28.0 million, or 2.6% of the Company's debt investment portfolio at fair value.

The following table shows the distribution of the Company's secured loan and equipment financing investments on the 1 to 5 investment risk rating scale at fair value as of September 30, 2023 and December 31, 2022 (dollars in thousands):

Investment Risk Rating Scale Range	Designation	September 30, 2023		December 31, 2022	
		Investments at Fair Value	Percentage of Total Portfolio	Investments at Fair Value	Percentage of Total Portfolio
4.0 - 5.0	Very Strong Performance	\$ 34,728	3.3%	\$ 2,729	0.3%
3.0 - 3.9	Strong Performance	225,408	21.2%	239,872	22.9%
2.0 - 2.9	Performing	740,097	69.6%	756,596	72.1%
1.6 - 1.9	Watch	38,584	3.6%	39,315	3.7%
1.0 - 1.5	Default/Workout	17,540	1.6%	10,317	1.0%
Total Debt Investments excluding Senior Credit Corp 2022 LLC		1,056,357	99.3%	1,048,829	100.0%
Senior Credit Corp 2022 LLC		7,484	0.7%	—	—
Total Debt Investments		\$ 1,063,841	100.0%	\$ 1,048,829	100.0%

As of September 30, 2023, the Company's loan and equipment financing investments had a weighted average risk rating score of 2.8, as compared to 2.8 as of June 30, 2023. The Company's grading scale is comprised of numerous factors, two key factors being liquidity and performance to plan. A company may be downgraded as it approaches the need for additional capital or if they are underperforming relative to its business plans. Conversely, they may be upgraded upon a capitalization event or if they are exceeding their plan. As such, the overall grading may fluctuate from quarter to quarter.

### Liquidity and Capital Resources

As of September 30, 2023, the Company had approximately \$257.2 million in available liquidity, including \$7.2 million in unrestricted cash and cash equivalents. At the end of the period, the Company had approximately \$250.0 million in available borrowing capacity under its credit facility with KeyBank, subject to existing terms and advance rates and regulatory and covenant requirements.

As of September 30, 2023, Trinity Capital's leverage or debt-to-equity ratio was approximately 94% as compared to 138% as of June 30, 2023. The decrease in the leverage ratio was primarily attributable to repayments on the credit facility from the net proceeds received from stock issuances during the quarter.

During the three months ended September 30, 2023, Trinity Capital utilized its ATM offering program to sell 863,970 shares of its common stock at a weighted average price of \$14.55 per share, raising \$12.3 million of net proceeds.



## **Secondary Offering**

In August 2023, the Company closed an underwritten public offering of 5,190,312 shares of its common stock at a public offering price of \$14.45 per share, resulting in net proceeds to the Company of approximately \$72.5 million, after deducting discounts and commissions and offering expenses. In connection with the offering, the underwriters exercised their option in part to purchase 500,000 additional shares of common stock resulting in additional net proceeds to the Company of \$6.9 million.

## **Distributions**

On September 13, 2023, the Company's Board of Directors declared a regular and supplemental dividend totaling \$0.54 per share with respect to the quarter ended September 30, 2023, which was paid on October 13, 2023, to stockholders of record as of September 30, 2023. The Board of Directors generally determines and announces the Company's dividend distribution on a quarterly basis.

## **CEO Transition**

On September 6, 2023, the Company announced that, as part of the Company's long-term succession plan, its Board of Directors has named Kyle Brown as Chief Executive Officer, effective January 1, 2024. At the same time, Trinity's current CEO, Steve Brown, will become Executive Chairman of the Board of Directors and remain a voting member of the Company's investment committee.

## **Conference Call**

Trinity Capital will hold a conference call to discuss its third quarter 2023 financial results today at 9:00 a.m. Pacific Time (12:00 p.m. Eastern Time).

To listen to the call, please dial (800) 225-9448, or (203) 518-9708 internationally, and reference Conference ID: TRINQ323 if asked, approximately 10 minutes prior to the start of the call.

A taped replay will be made available approximately two hours after the conclusion of the call and will remain available for seven days. To access the replay, please dial (888) 214-9523 or (402) 220-4935.

## **About Trinity Capital Inc.**

Trinity (Nasdaq: TRIN), an internally managed business development company, is a leading provider of diversified financial solutions to growth stage companies with institutional equity investors. Trinity's investment objective is to generate current income and, to a lesser extent, capital appreciation through investments, including term loans, equipment financings and equity-related investments. Trinity believes it is one of only a select group of specialty lenders that has the depth of knowledge, experience, and track record in lending to growth stage companies. For more information, please visit the Company's website at [www.trinitycap.com](http://www.trinitycap.com).

## **Forward-Looking Statements**

This press release may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements other than statements of historical facts included in this press release may constitute forward-looking statements and are not guarantees of future performance or results and involve a number of risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described from time to time in filings with the Securities and Exchange Commission ("SEC"). The Company undertakes no duty to update any forward-looking statement made herein. All forward-looking statements speak only as of the date of this press release. More information on risks and other potential factors that could affect the



Company's financial results, including important factors that could cause actual results to differ materially from plans, estimates or expectations included herein, is included in the Company's filings with the SEC, including in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's most recently filed annual report on Form 10-K and subsequent SEC filings.

**Contact**

Ben Malcolmson  
Director of Investor Relations  
Trinity Capital Inc.  
ir@trincapinvestment.com



**TRINITY  
CAPITAL**

TRINITY CAPITAL INC.

**Consolidated Statements of Assets and Liabilities  
(In thousands, except share and per share data)**

	September 30, 2023 (Unaudited)	December 31, 2022
<b>ASSETS</b>		
Investments at fair value:		
Control investments (cost of \$44,046 and \$43,375, respectively)	\$ 33,120	\$ 37,313
Affiliate investments (cost of \$10,692 and \$28,580, respectively)	11,143	1,528
Non-Control / Non-Affiliate investments (cost of \$1,097,814 and \$1,081,629, respectively)	1,072,289	1,055,545
Total investments (cost of \$1,152,552 and \$1,153,584, respectively)	1,116,552	1,094,386
Cash and cash equivalents	7,230	10,612
Interest receivable	10,920	9,971
Deferred credit facility costs	2,334	2,903
Other assets	13,890	8,567
<b>Total assets</b>	<b>\$ 1,150,926</b>	<b>\$ 1,126,439</b>
<b>LIABILITIES</b>		
KeyBank Credit Facility	\$ 100,000	\$ 187,500
2025 Notes, net of \$2,498 and \$3,948, respectively, of unamortized deferred financing costs	180,002	178,552
August 2026 Notes, net of \$1,670 and \$2,103, respectively, of unamortized deferred financing costs	123,330	122,897
December 2026 Notes, net of \$1,195 and \$1,474, respectively, of unamortized deferred financing costs	73,805	73,526
Convertible Notes, net of \$1,403 and \$1,882, respectively, of unamortized deferred financing costs and discount	48,597	48,118
Distribution payable	23,353	21,326
Security deposits	14,464	15,100
Accounts payable, accrued expenses and other liabilities	17,912	19,771
<b>Total liabilities</b>	<b>581,463</b>	<b>666,790</b>
<b>NET ASSETS</b>		
Common stock, \$0.001 par value per share (200,000,000 authorized, 43,246,612 and 34,960,672 shares issued and outstanding as of September 30, 2023 and December 31, 2022, respectively)	43	35
Paid-in capital in excess of par	590,819	480,532
Distributable earnings/(accumulated deficit)	(21,399)	(20,918)
<b>Total net assets</b>	<b>569,463</b>	<b>459,649</b>
<b>Total liabilities and net assets</b>	<b>\$ 1,150,926</b>	<b>\$ 1,126,439</b>
<b>NET ASSET VALUE PER SHARE</b>	<b>\$ 13.17</b>	<b>\$ 13.15</b>





**TRINITY  
CAPITAL**  
TRINITY CAPITAL INC.  
Consolidated Statements of Operations  
(In thousands, except share and per share data)  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
<b>INVESTMENT INCOME:</b>				
Interest and dividend income:				
Control investments	\$ 1,038	\$ 1,239	\$ 3,238	\$ 4,235
Affiliate investments	248	—	366	862
Non-Control / Non-Affiliate investments	43,749	35,915	126,491	92,974
Total interest and dividend income	45,035	37,154	130,095	98,071
Fee and other income:				
Affiliate investments	543	—	1,671	—
Non-Control / Non-Affiliate investments	860	1,535	2,255	5,921
Total fee and other income	1,403	1,535	3,926	5,921
Total investment income	46,438	38,689	134,021	103,992
<b>EXPENSES:</b>				
Interest expense and other debt financing costs	10,783	9,306	33,850	23,864
Compensation and benefits	8,693	7,315	24,660	20,647
Professional fees	1,272	1,261	4,101	2,984
General and administrative	1,659	1,520	4,700	4,555
Total expenses	22,407	19,402	67,311	52,050
<b>NET INVESTMENT INCOME/(LOSS) BEFORE TAXES</b>	<b>24,031</b>	<b>19,287</b>	<b>66,710</b>	<b>51,942</b>
Excise tax expense	625	657	1,876	1,987
<b>NET INVESTMENT INCOME</b>	<b>23,406</b>	<b>18,630</b>	<b>64,834</b>	<b>49,955</b>
<b>NET REALIZED GAIN/(LOSS) FROM INVESTMENTS:</b>				
Control investments	—	(105)	—	(333)
Affiliate investments	—	(608)	(26,251)	(10,241)
Non-Control / Non-Affiliate investments	(1,868)	111	(2,593)	52,999
Net realized gain/(loss) from investments	(1,868)	(602)	(28,844)	42,425
<b>NET CHANGE IN UNREALIZED APPRECIATION/(DEPRECIATION) FROM INVESTMENTS:</b>				
Control investments	(4,083)	(391)	(4,865)	(11,455)
Affiliate investments	374	(13,443)	27,502	(9,794)
Non-Control / Non-Affiliate investments	(1,008)	(16,194)	562	(99,917)
Net change in unrealized appreciation/(depreciation) from investments	(4,717)	(30,028)	23,199	(121,166)
<b>NET INCREASE/(DECREASE) IN NET ASSETS RESULTING FROM OPERATIONS</b>	<b>\$ 16,821</b>	<b>\$ (12,000)</b>	<b>\$ 59,189</b>	<b>\$ (28,786)</b>
NET INVESTMENT INCOME PER SHARE - BASIC	\$ 0.58	\$ 0.56	\$ 1.75	\$ 1.64
NET INVESTMENT INCOME PER SHARE - DILUTED	\$ 0.55	\$ 0.53	\$ 1.66	\$ 1.55
NET CHANGE IN NET ASSETS RESULTING FROM OPERATIONS PER SHARE - BASIC	\$ 0.42	\$ (0.36)	\$ 1.60	\$ (0.94)
NET CHANGE IN NET ASSETS RESULTING FROM OPERATIONS PER SHARE - DILUTED	\$ 0.40	\$ (0.36)	\$ 1.52	\$ (0.94)
WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC	40,119,009	33,098,332	37,091,030	30,506,292
WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED	43,850,034	36,537,607	40,822,055	33,945,567

FUELING DISRUPTIVE TECHNOLOGIES.  
REVOLUTIONIZING THE FUTURE.

TRINITY  CAPITAL

*Third Quarter 2023  
Investor Presentation*

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# FORWARD LOOKING STATEMENTS | DISCLAIMER

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Trinity Capital Inc. (the “Company”) cautions that this presentation may contain forward-looking statements that are based on current expectations and assumptions about future events, and which are not based in historical fact. The forward-looking statements in this presentation are based on current conditions as of the date of this presentation, and include, but are not limited to, statements regarding our financial objectives, beliefs, strategies, anticipated future operating results and cash flows, operating expenses, investment originations and performance, available capital, and payment of future dividends and stockholder returns. Although our management believes that the expectations reflected in any forward-looking statements are reasonable, actual results could differ materially from those expressed or implied in the forward-looking statements. By their nature, these forward-looking statements involve numerous assumptions, uncertainties and risks, both general and specific. The risk exists that these statements may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forward-looking statements, as a number of factors could cause future Company results to differ materially from these statements. Forward-looking statements may be influenced in particular by factors such as fluctuations in interest rates and stock indices, the effects of competition in the areas in which we operate, and changes in economic, political and regulatory conditions. When relying on forward-looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events. Historical results discussed in this presentation are not indicative of future results.

The information disclosed in this presentation is made as of the date hereof and reflects Trinity Capital Inc.’s current assessment of its financial performance for the most recent period reported. Actual financial results filed with the Securities and Exchange Commission in the future may differ from those contained herein in the event of additional adjustments recorded prior to the filing of its financial statements. The information contained in this presentation should be viewed in conjunction with Trinity Capital Inc.’s most recently filed Quarterly Report on Form 10-Q, Annual Report on Form 10-K or Registration Statement on Form 424B1. We undertake no obligation to update the information contained herein to reflect subsequently occurring events or circumstances, except as required by applicable securities laws and regulations.

This presentation does not constitute a prospectus and should under no circumstances be understood as an offer to sell or the solicitation of an offer to buy our common stock or any other securities nor will there be any sale of the common stock or any other securities referred to in this presentation in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of such state or jurisdiction. Nothing in these materials should be construed as a recommendation to invest in any securities that may be issued by Trinity Capital Inc. or as legal, accounting or tax advice.



**COMPANY OVERVIEW**

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# TRINITY CAPITAL OVERVIEW

Diversified financial solutions to growth stage companies | NASDAQ – TRIN, TRINL

## 15-YEAR TRACK RECORD<sup>(1)</sup>

**\$2.7B Fundings**

**309 Investments**

**179 Exits**

**\$1.3B Assets Under Management<sup>(2)</sup>**

## MARKET CAP / DIVIDEND YIELD

**\$599.0M**  
Market Cap<sup>(3)</sup>

**\$13.17 NAV**  
per share<sup>(4)</sup>

**15.5%**  
Annualized Dividend Yield<sup>(5)</sup>

## PORTFOLIO<sup>(4)</sup>

**\$840.7M**  
Secured Loans  
62 Companies

**\$223.2M**  
Equipment Financings  
30 Companies

**\$52.7M**  
Equity & Warrants  
99 Companies

## LIQUIDITY<sup>(4)</sup>

**\$257.2M**  
Available Liquidity<sup>(6)</sup>

**BBB**  
Investment Rating<sup>(7)</sup>

**94%**  
Debt-to-Equity

(1) Historical information includes information and data related to Trinity Capital's predecessor funds, the first of which was launched in 2008, through September 30, 2023. The predecessor funds were merged with and into Trinity Capital on January 16, 2020, immediately after which Trinity Capital began operating as a business development company.

(2) Includes the fair value of assets managed by Trinity Capital through the joint venture as of September 30, 2023.

(3) Based on the closing price of TRIN of \$13.73 on October 31, 2023.

(4) As of September 30, 2023.

(5) Annualized based on the \$0.54 total dividend per share (including \$0.05 supplemental dividend per share) declared for Q3 2023 and a closing stock price of \$13.92 on September 29, 2023.

(6) Includes \$7.2 million of cash and cash equivalents and \$250.0 million of available borrowing capacity on our KeyBank Credit Facility.

(7) Credit rating assigned by Egan-Jones Ratings Company, an independent, unaffiliated rating agency. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time. There can be no assurance that this rating will remain for any given period-of-time.

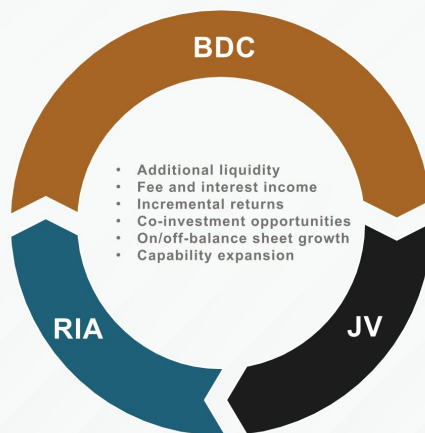


# THE TRINITY PLATFORM

In an evolving market, platform diversification further strengthens Trinity's position to capture market share and differentiates its financing solutions

## Business Development Company ("BDC")

Trinity's foundation was built on its successful investment track record supporting growth-stage businesses through secured loans and equipment financings.



## Registered Investment Advisor ("RIA")

Trinity is permitted to organize, acquire and wholly own a portfolio company that intends to operate as an investment adviser registered with the SEC.

This allows Trinity to raise funds off the balance sheet in a complementary way.

## Joint Venture ("JV")

The JV invests in loans and equipment financings originated by Trinity, with an initial equity capital commitment of up to \$171 million.

The JV credit facility with KeyBank was closed in Q2 2023. The JV's total investment portfolio at fair value was \$133.6 million as of September 30, 2023.

# WHY IS TRINITY DIFFERENT

We understand the growth stage world and provide more than money to our portfolio company partners

## Deep Operating Experience

- Highly experienced executive team with startup experience
- Decades of in-depth high-tech experience
- Numerous U.S. and International patents issued

## Diversified Financial Solutions

- Provider of diversified financial solutions to growth stage companies worldwide
- Runway extension to augment institutional equity funding
- Strong portfolio diversification

## Robust & Scalable Platform

- Robust and scalable systems for origination, underwriting and monitoring
- Separation of origination, underwriting and portfolio management duties aids “positive feedback” loop
- 63 dedicated professionals with a unique culture built over 15+ years

# ENTRENCHED INDUSTRY RELATIONSHIPS

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Multiple **shared portfolio companies** with top Venture Capital Firms

---

Relationships with **top market share banks** catering to majority of VC-backed companies

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We have established **inter-creditor** agreements with the banks

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Combining with bank debt results in a **lower blended cost** to our customers

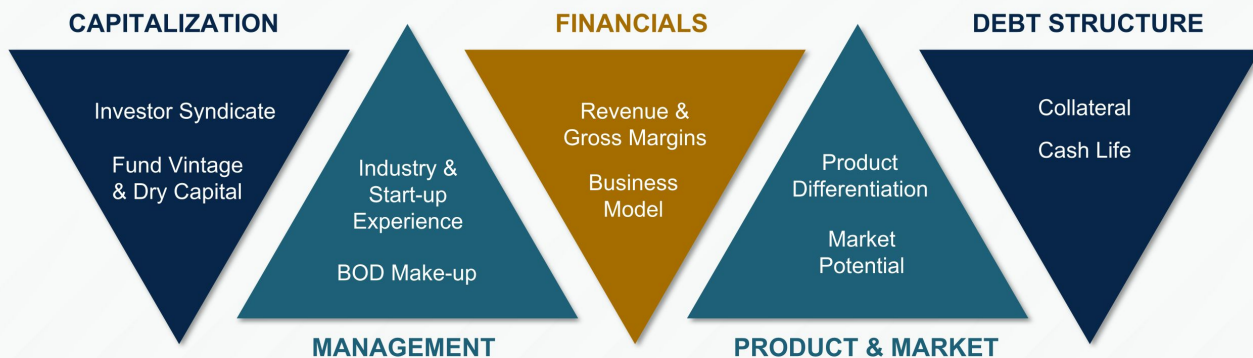
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We provide **equipment financing** and **incremental debt capital**



# UNDERWRITING APPROACH AND RISK MITIGATION

Disciplined investment approach keeps our annualized loss rate at 30 bps and is more than offset by realized gains on warrant/equity investments<sup>(1)</sup>



<sup>(1)</sup> Includes historical information of Trinity Capital's predecessor funds, the first of which was launched in 2008, through September 30, 2023. Past performance is not indicative of future results. Investment results may vary significantly over any given time period.

# SECURED TERM LOANS

## Term Loans

01

**SECURED LOANS**  
*Partner with the banks*

02

**BACKED BY INSTITUTIONAL CAPITAL**  
*Companies have raised significant equity*

03

**STILL BURNING CASH**  
*Companies in growth mode and still burning cash*

### Select Examples

**AXIOM**  
SPACE



**Mainspring**



**Axiom Space** is developing the world's first commercial space station.

- **Investor Syndicate**  
C5 Capital, TQS Advisors, Declaration Partners, Boryung Pharma, Aljazira Capital

- **Use of Loan**  
General corporate purposes

**Mainspring** developed a new category of clean power generation — the linear generator — that delivers fuel-flexible power to accelerate the transition to the future grid.

- **Investor Syndicate**  
Lighthrock, Khosla Ventures, Bill Gates

- **Use of Loan**  
Extension of runway

# EQUIPMENT FINANCINGS

## Equipment Financing

01

### COMPANIES WITH CAPEX REQUIREMENTS

Manufacturing equipment and hard assets

02

### HARDWARE AS A SERVICE

Equipment at customer location

03

### INDUSTRY AGNOSTIC

## Select Examples



**Emerald Cloud Lab** is a remote-controlled life science laboratory that allows scientists to conduct their experiments without being anchored to a physical lab.

#### Investor Syndicate

Founders Fund, Schooner Capital, Alcazar Capital, GigaFund

#### Use of Equipment Financing

Cloud-based laboratory equipment for clinical trials

**Nature's Fynd** is a food company creating versatile alternative proteins to nourish the world's growing population while nurturing the planet.

#### Investor Syndicate

SoftBank, Breakthrough Energy Ventures, Blackstone Strategic Partners

#### Use of Equipment Financing

Food production equipment



**FINANCIAL HIGHLIGHTS**

---

# Q3 2023 HIGHLIGHTS

## Robust Earnings

- Total Investment Income of **\$46.4M**
- Net Investment Income ("NII") of **\$23.4M**
- Net Interest Margin ("NIM") of **12.9%**
- NII per share of **\$0.58** provides **118.4%** of regular distribution coverage
- Increased the third quarter regular dividend distribution to **\$0.49 per share**, a **2.1% increase** over the regular dividend declared in the prior quarter
- Declared a supplemental dividend of **\$0.05 per share**

## Leading Originations Platform

- Debt & equity commitments in 3Q23: **\$228.3M**
- Debt & equity fundings in 3Q23: **\$149.1M**
- Unfunded commitments<sup>(1)</sup> as of 9/30/2023: **\$348.0M**
- Term sheets signed as of 9/30/2023: **\$282.0M**

## Portfolio Assets

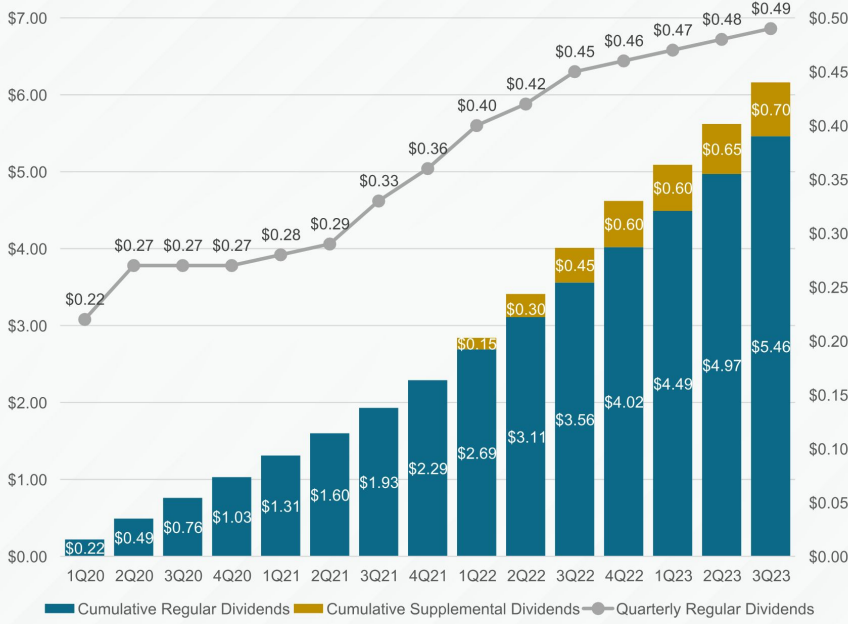
- Total Debt Investments (at cost): **\$1,092.7M**
- Total Investments (at cost): **\$1,152.6M**
- Total Platform Assets Under Management<sup>(2)</sup> (at fair value): **\$1,276.7M**
- Effective Yield<sup>(3)</sup>: **16.7%**
- Core Yield<sup>(4)</sup>: **15.5%**



- (1) All unfunded commitments are conditional, subject to additional lending provisions, and generally dependent upon the portfolio company reaching certain milestones before the debt commitment becomes available.
- (2) Includes the fair value of assets managed by Trinity Capital through the joint venture as of September 30, 2023.
- (3) Effective yield includes fees and accelerated income from prepayments but excludes fees earned from the JV, and is calculated based on the weighted average debt investments at cost on a daily basis.
- (4) Core yield excludes fees and accelerated income from prepayments.

# SOLID SHAREHOLDER RETURNS

DIVIDEND GROWTH



**Net Investment Income covered regular dividend by 118.4% in 3Q23**

Eleven consecutive regular quarterly dividend increases

15.5% annualized total dividend yield<sup>(1)</sup>



(1) Annualized based on the \$0.54 total dividend per share (including \$0.05 supplemental dividend per share) declared for Q3 2023 and a closing stock price of \$13.92 on September 29, 2023.

# QUARTERLY INCOME STATEMENT

For the three months ended

(In thousands, except per share amounts)

	09/30/2023	06/30/2023	03/31/2023	12/31/2022	09/30/2022
<b>Total Investment Income</b>	<b>\$46,438</b>	<b>\$46,045</b>	<b>\$41,538</b>	<b>\$41,509</b>	<b>\$38,689</b>
Interest expense and other debt financing costs	10,783	11,985	11,081	10,284	9,306
Compensation and benefits	8,693	8,350	7,617	6,543	7,315
General and administrative <sup>(1)</sup>	3,556	3,613	3,509	3,051	3,438
<b>Total Operating Expenses</b>	<b>23,032</b>	<b>23,948</b>	<b>22,207</b>	<b>19,878</b>	<b>20,059</b>
<b>Net Investment Income (NII)</b>	<b>23,406</b>	<b>22,097</b>	<b>19,331</b>	<b>21,631</b>	<b>18,630</b>
Net Realized Gain / (Loss) from Investments	(1,868)	(26,611)	(365)	(9,571)	(602)
Net Change in Unrealized Appreciation / (Depreciation) from Investments	(4,717)	24,396	3,520	(13,647)	(30,028)
<b>Net Increase (Decrease) in Net Assets from Operations</b>	<b>\$16,821</b>	<b>\$19,882</b>	<b>\$22,486</b>	<b>\$(1,587)</b>	<b>\$(12,000)</b>
<b>Net Investment Income (NII) per Share – Basic</b>	<b>\$0.58</b>	<b>\$0.61</b>	<b>\$0.55</b>	<b>\$0.62</b>	<b>\$0.56</b>
<b>Net Increase (Decrease) in Net Assets resulting from Operations per Share – Basic</b>	<b>\$0.42</b>	<b>\$0.55</b>	<b>\$0.64</b>	<b>\$(0.05)</b>	<b>\$(0.36)</b>
<b>Weighted Average Shares Outstanding – Basic</b>	<b>40,119</b>	<b>36,025</b>	<b>35,074</b>	<b>35,131</b>	<b>33,098</b>

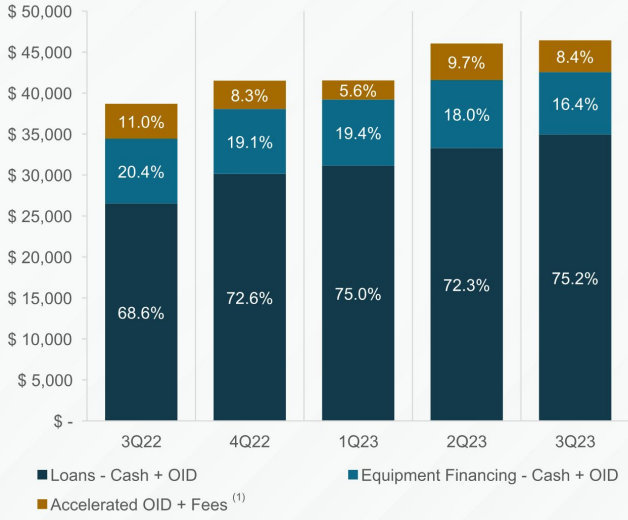


(1) General and administrative expenses include excise tax expense.

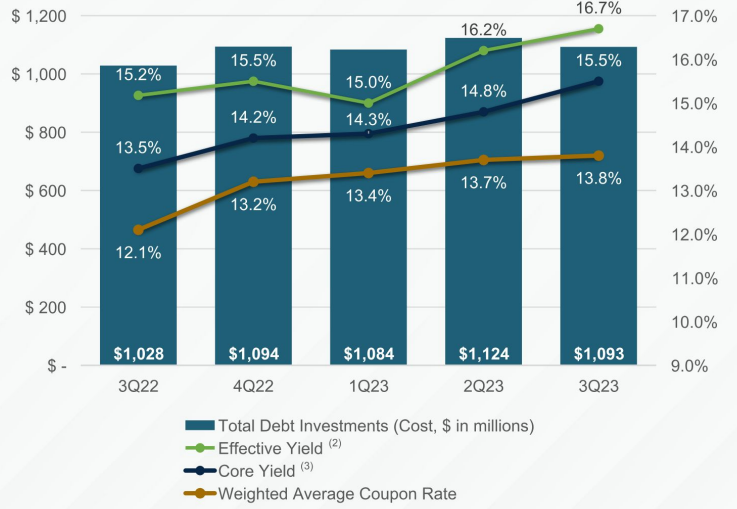
# INCOME SOURCE & PORTFOLIO YIELD TRENDS

Strong Yields Produce Solid Investment Income

SOURCES OF INVESTMENT INCOME



PORTFOLIO YIELDS



<sup>(1)</sup> Includes fees and dividend income earned from the JV.

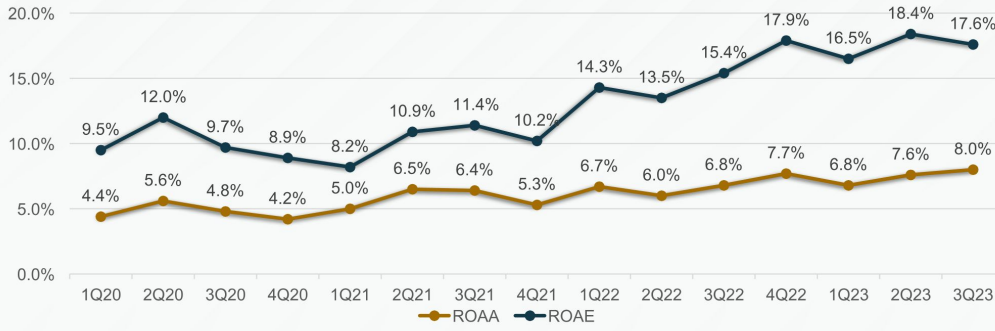
<sup>(2)</sup> Effective yield includes fees and accelerated income from prepayments but excludes fees earned from the JV, and is calculated based on the weighted average debt investments at cost on a daily basis.

<sup>(3)</sup> Core yield excludes fees and accelerated income from prepayments.



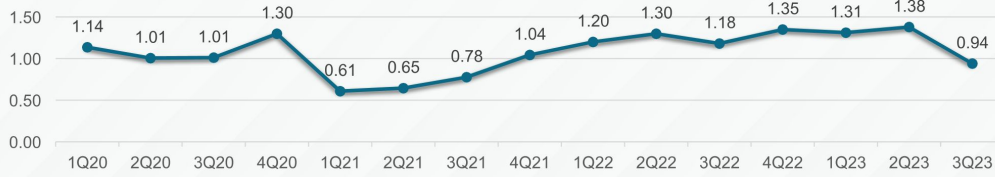
# NII RETURNS AND USE OF LEVERAGE

NII RETURN ON AVERAGE ASSETS (ROAA)<sup>(1)</sup>  
& NII RETURN ON AVERAGE EQUITY (ROAE)<sup>(2)</sup>



Delivering strong returns through effective use of leverage

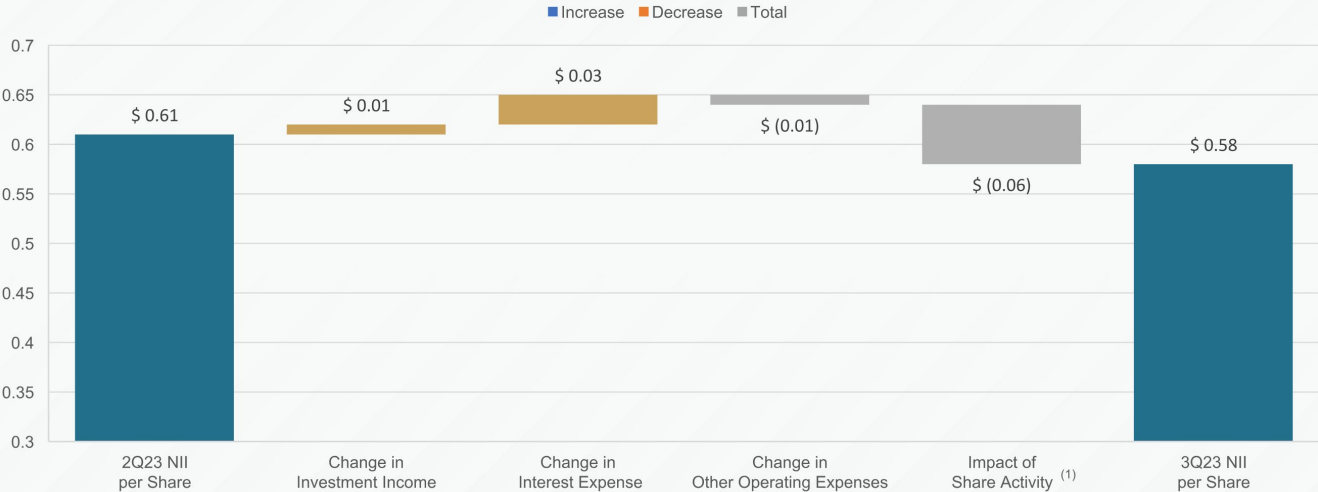
LEVERAGE RATIO<sup>(3)</sup>



(1) Nii return on average assets (ROAA) is calculated as Nii divided by average assets for the quarterly period, annualized.  
 (2) Nii return on average equity (ROAE) is calculated as Nii divided by average net assets for the quarterly period, annualized.  
 (3) Leverage ratio is calculated as outstanding principal of borrowings divided by net assets as of the end of the quarterly period.

# NET INVESTMENT INCOME (NII) PER SHARE BRIDGE

RECONCILIATION OF QUARTERLY NII PER SHARE



(1) Includes the impact of share activity and equity incentive plans.

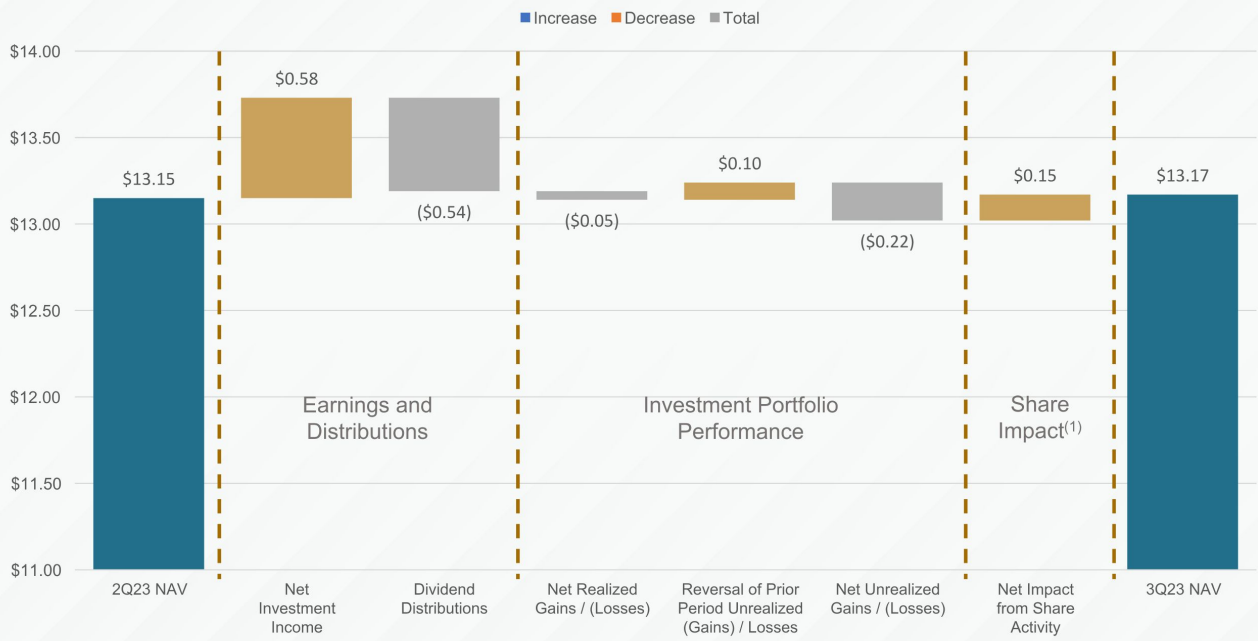
# BALANCE SHEET

(In thousands, except per share amounts)

	09/30/2023	06/30/2023	03/31/2023	12/31/2022	09/30/2022
<b>Assets</b>					
Total investments at fair value	\$ 1,116,552	\$ 1,148,018	\$ 1,091,531	\$ 1,094,386	\$ 1,042,175
Cash and cash equivalents	7,230	12,268	8,344	10,612	34,141
Interest receivable	10,920	12,117	10,450	9,971	8,899
Other assets	16,224	16,680	12,977	11,470	11,534
<b>Total Assets</b>	<b>\$ 1,150,926</b>	<b>\$ 1,189,083</b>	<b>\$ 1,123,302</b>	<b>\$ 1,126,439</b>	<b>\$ 1,096,749</b>
<b>Liabilities</b>					
KeyBank Credit Facility	\$ 100,000	\$ 232,000	\$ 183,500	\$ 187,500	\$ 137,500
2025 Notes, net of unamortized deferred financing cost	180,002	179,519	179,035	178,552	178,074
August 2026 Notes, net of unamortized deferred financing cost	123,330	123,186	123,041	122,897	122,753
December 2026 Notes, net of unamortized deferred financing cost	73,805	73,712	73,619	73,526	73,433
Convertible Notes, net of unamortized deferred financing cost and discount	48,597	48,437	48,278	48,118	47,958
Distribution payable	23,353	19,432	16,885	21,326	21,073
Security deposits	14,464	14,986	15,277	15,100	14,903
Accounts payable, accrued expenses, and other liabilities	17,912	15,816	13,997	19,771	18,591
<b>Total Liabilities</b>	<b>\$ 581,463</b>	<b>\$ 707,088</b>	<b>\$ 653,632</b>	<b>\$ 666,790</b>	<b>\$ 614,285</b>
<b>Net Assets</b>	<b>\$ 569,463</b>	<b>\$ 481,995</b>	<b>\$ 469,670</b>	<b>\$ 459,649</b>	<b>\$ 482,464</b>
Shares outstanding	43,247	36,665	35,926	34,961	35,122
<b>Net Assets per Share (NAV per share)</b>	<b>\$13.17</b>	<b>\$13.15</b>	<b>\$13.07</b>	<b>\$13.15</b>	<b>\$13.74</b>

# NET ASSET VALUE (NAV) PER SHARE BRIDGE

RECONCILIATION OF QUARTERLY NAV PER SHARE



(1) Includes the impact of share activity and equity incentive plans.

# DEBT CAPITAL STRUCTURE

Diversified Borrowings (\$ in millions) as of September 30, 2023

Funding Source	Debt Commitment	Outstanding Principal	Undrawn Commitment	Stated Maturity	Interest Rate
<b>Notes:</b>					
2025 Unsecured Notes <sup>(1)</sup>	\$182.5	\$182.5	-	January 16, 2025 <sup>(2)</sup>	7.00%
Convertible Notes	\$50.0	\$50.0	-	December 11, 2025	6.00%
August 2026 Unsecured Notes	\$125.0	\$125.0	-	August 24, 2026	4.375%
December 2026 Unsecured Notes	\$75.0	\$75.0	-	December 15, 2026	4.25%
<b>Bank Facility:</b>					
KeyBank Credit Facility	\$400.0 <sup>(3)</sup>	\$100.0	\$250.0 <sup>(3)</sup>	October 27, 2026	Adjusted Term SOFR + 3.25%



(1) The 2025 Unsecured Notes trade on the Nasdaq Global Select Market under the symbol "TRINL."  
 (2) Callable at par at any time on or after January 16, 2023.  
 (3) Represents maximum facility amount of which \$350.0 million is available as of September 30, 2023.



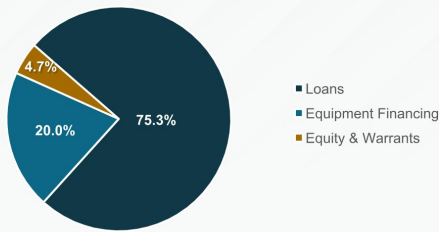
**PORTFOLIO HIGHLIGHTS**

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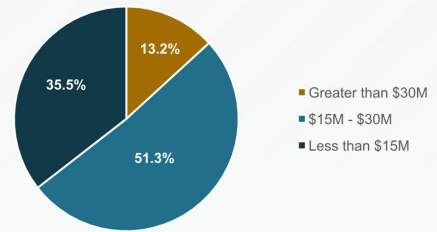
# PORTFOLIO DIVERSIFICATION

Diversified across investment type, transaction size, industry and geography

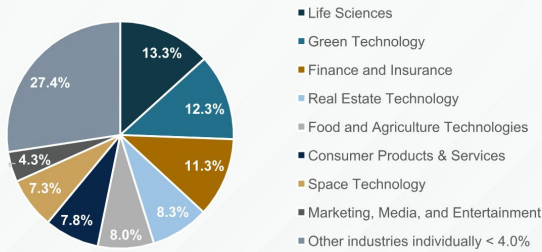
## Investment Type<sup>(1)</sup>



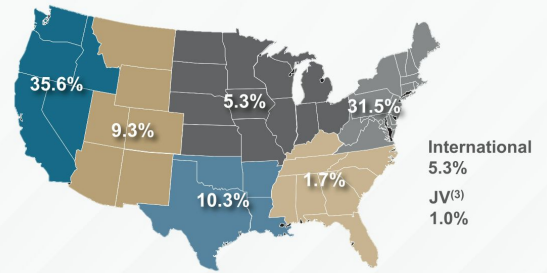
## Transaction Size<sup>(1)(2)</sup>



## Industry Type<sup>(1)</sup>



## Geographic Allocation<sup>(1)</sup>



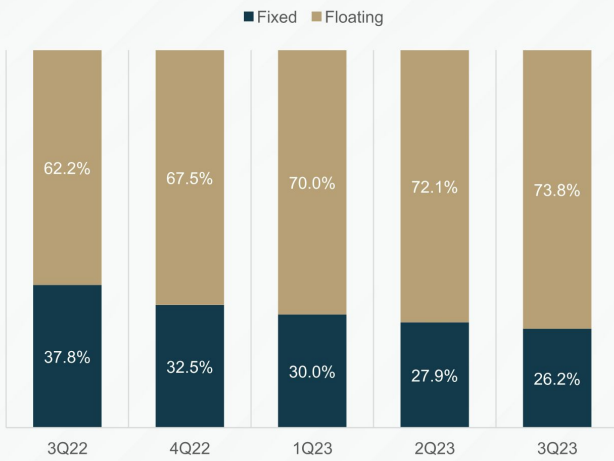
(1) Based on fair market value as of September 30, 2023.

(2) Includes debt investments only.

(3) Consists of the fair value of our investment in the JV as of September 30, 2023. The portfolio companies held within the JV's investment portfolio represent a diverse set of geographic regions generally consistent with those in which we invest directly.

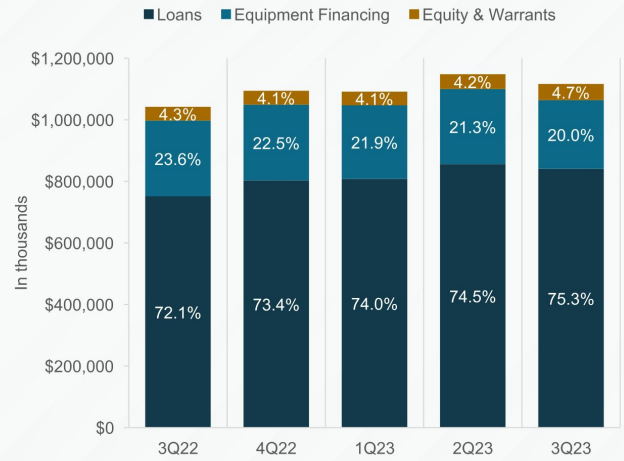
# PORTFOLIO TRENDS

FIXED VS FLOATING DEBT INVESTMENTS<sup>(1)</sup>



► Well positioned for rising interest rates

TOTAL PORTFOLIO BY INVESTMENT TYPE<sup>(2)</sup>



► Strong asset diversification



(1) Based on outstanding principal  
 (2) Based on fair market value



# HYPOTHETICAL WARRANT UPSIDE

For Illustration Purposes Only

## 140 Warrant Positions in 87 Portfolio Companies

- GAAP fair value ~ \$31.7 million
- GAAP cost ~ \$26.9 million
- ~ \$53.8 million in nominal exercise value

### 2X MULTIPLE

- Proceeds of \$53.8 million (2X)
- Potential gain of \$13.5 million or \$0.31 per share

### 3X MULTIPLE

- Proceeds of \$80.6 million (3X)
- Potential gain of \$40.3 million or \$0.93 per share

### 4X MULTIPLE

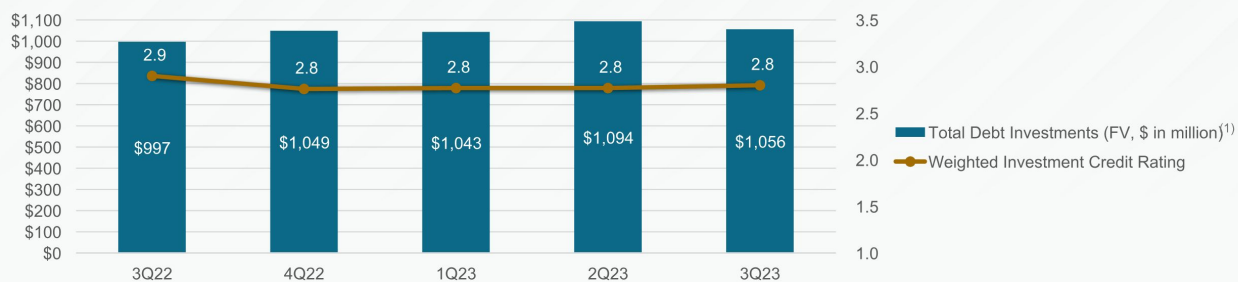
- Proceeds of \$107.5 million (4X)
- Potential gain of \$67.2 million or \$1.56 per share

## Hypothetical Models of Potential Warrant Gains at 9/30/2023

- Assume that only 50% of warrants will monetize
- Cost of exercised warrants is ~ \$40.3 million
- Based on 43.2 million shares of common stock outstanding at 9/30/2023

# DISCIPLINED CREDIT RATING

## Consistent and Disciplined Underwriting Standards



### Credit Risk Rating of Debt investments at Fair Value, 3Q 2023 – 3Q 2022 (\$ in thousands)<sup>(1)</sup>

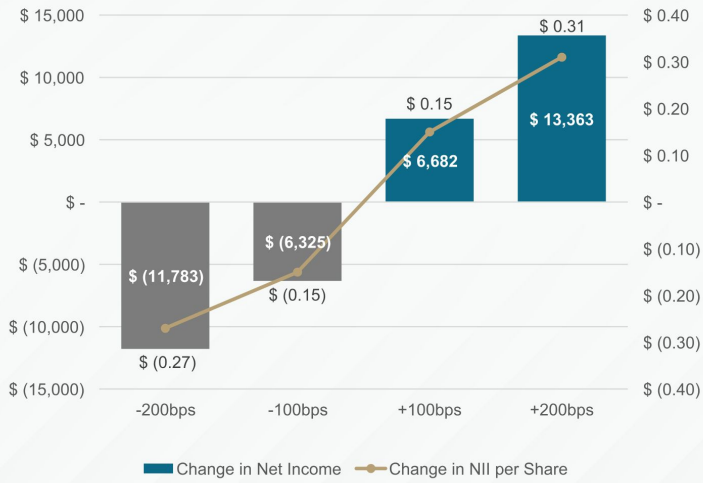
	3Q23		2Q23		1Q23		4Q22		3Q22	
Very Strong Performance (4.0 – 5.0)	\$34,728	3.3%	\$8,758	0.8%	\$2,513	0.2%	\$2,729	0.3%	\$92,008	9.2%
Strong Performance (3.0 – 3.9)	\$225,408	21.3%	\$272,933	25.0%	\$285,484	27.4%	\$239,872	22.9%	\$320,087	32.1%
Performing (2.0 – 2.9)	\$740,097	70.1%	\$762,695	69.7%	\$719,752	69.0%	\$756,596	72.1%	\$537,260	53.9%
Watch (1.6 – 1.9)	\$38,584	3.6%	\$34,410	3.1%	\$19,270	1.8%	\$39,315	3.7%	\$38,484	3.9%
Default/Workout (1.0 – 1.5)	\$17,540	1.7%	\$15,216	1.4%	\$16,450	1.6%	\$10,317	1.0%	\$9,339	0.9%
<b>Weighted Average</b>	<b>2.8</b>		<b>2.8</b>		<b>2.8</b>		<b>2.8</b>		<b>2.9</b>	



(1) The total fair value of debt investments excludes our debt investment in the JV, which was \$7.5 million as of September 30, 2023.

# INTEREST RATE SENSITIVITY

**ANNUALIZED INTEREST RATE SENSITIVITY**  
(\$ in thousands, except per share data)



**73.8% floating rate debt investment portfolio as of September 30, 2023<sup>(1)</sup>**






















**18.8% floating rate borrowings as of September 30, 2023<sup>(2)</sup>**



(1) Based on outstanding principal of debt investments  
(2) Based on outstanding principal of borrowings

# DIVERSIFIED PORTFOLIO

Select List of Current & Historical Investments

	MADISON REED®		LUCID	IMPOSSIBLE®				
		HADRIAN			FIREFLY		Second Nature 	
								
								
Pendulum					WI-HOOP®			

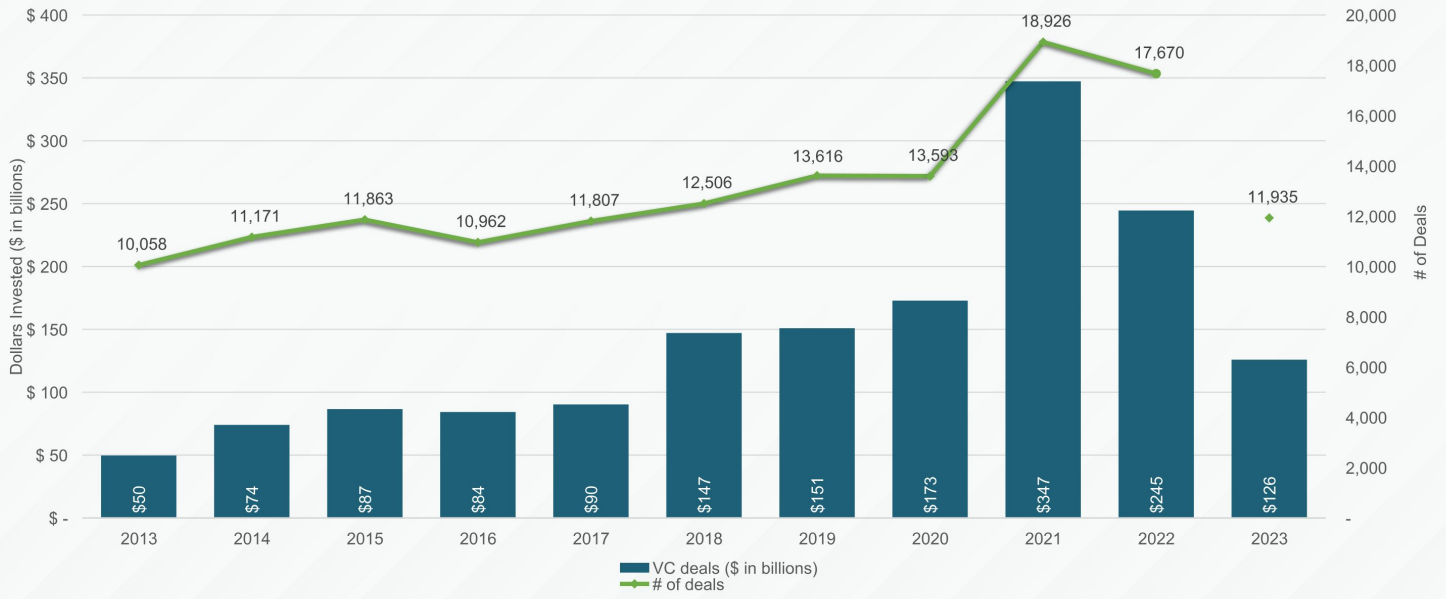


**VENTURE CAPITAL  
AND LENDING MARKET**

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# VENTURE CAPITAL MARKET

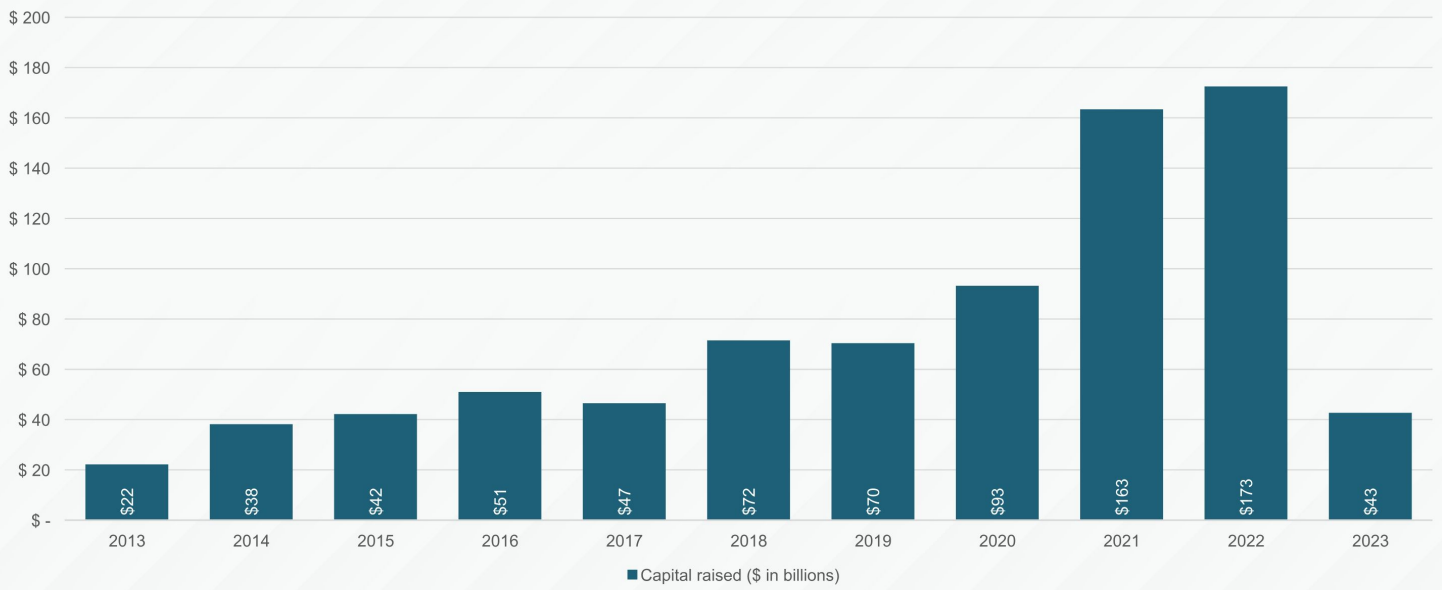
## US VC Deal Activity<sup>(1)</sup>



(1) As of September 30, 2023, per Pitchbook NVCA Venture Monitor Q3 2023.

# VENTURE CAPITAL FUNDRAISING

## US VC Fundraising Activity<sup>(1)</sup>



(1) As of September 30, 2023, per Pitchbook NVCA Venture Monitor Q3 2023.



**ANALYST COVERAGE**

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# EXTENSIVE INDUSTRY ANALYST COVERAGE

Followed by eight firms



A Stifel Company

**Ryan Lynch**

(initiated coverage 2/23/2021)



**Finian O'Shea**

(initiated coverage 2/23/2021)



**Mitchell Penn**

(initiated coverage 5/3/2021)



**Vilas Abraham**

(initiated coverage 2/23/2021)



**Bryce Rowe**

(initiated coverage 9/16/2022)



**Christopher Nolan**

(initiated coverage 2/23/2021)



**Casey Alexander**

(initiated coverage 2/23/2021)



**Kyle Joseph**

(initiated coverage 7/5/2023)



Trinity Capital is followed by the analysts listed above. Please note that any opinions, estimates or forecasts regarding Trinity Capital's performance made by these analysts are theirs alone and do not represent opinions, forecasts or predictions of Trinity Capital or its management. Trinity Capital does not by its reference above or distribution imply its endorsement of or concurrence with such information, conclusions or recommendations.



**SUPPLEMENTAL  
INFORMATION**

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# REGULATION & STRUCTURE

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Trinity Capital Inc. is an Internally Managed BDC under the 1940 Act and has elected to be treated as a RIC for Federal Income Tax Purposes beginning with its Taxable Year ending December 31, 2020

## BUSINESS DEVELOPMENT COMPANY (BDC)

- Regulated by the SEC under the Investment Company Act of 1940 (the "1940 Act")
- Leverage limited to approximately 2:1 debt/equity
- Investments are required to be carried at fair value
- Majority of Board of Directors must be independent
- Offer managerial assistance to portfolio companies

## REGULATED INVESTMENT COMPANY (RIC)

- Distribute taxable income as dividend distributions to shareholders, subject to approval by Trinity Capital's Board of Directors
- Mandates asset diversification
- Eliminates corporate taxation
- Allows for the retention of capital gains and/or spillover of taxable income

# THANK YOU

We look forward to our growing partnership.

TRINITY  CAPITAL

[TRINITYCAP.COM](https://trinitycap.com)