# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 04, 2023

### TRINITY CAPITAL INC.

(Exact name of Registrant as Specified in Its Charter)

Maryland (State or Other Jurisdiction of Incorporation) 001-39958 (Commission File Number) 35-2670395 (IRS Employer Identification No.)

1 N. 1st Street
Suite 302
Phoenix, Arizona
(Address of Principal Executive Offices)

85004 (Zip Code)

Registrant's Telephone Number, Including Area Code: (480) 374-5350

#### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Che	ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
	Securities registered pursuant to Section 12(b) of the Act:
	Trading

	Trading		
Title of each class	Symbol(s)	Name of each exchange on which registered	
Common Stock, par value \$0.001 per share	TRIN	Nasdaq Global Select Market	
7.00% Notes Due 2025	TRINI.	Nasdag Global Select Market	

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02 Results of Operations and Financial Condition.

On May 4, 2023, Trinity Capital Inc. (the "Company") issued a press release announcing its financial results for the first quarter ended March 31, 2023. Such press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1 furnished herewith, is being furnished and shall not be deemed "filed" for any purpose of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such Section. The information in this Current Report on Form 8-K shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 7.01 Regulation FD Disclosure.

On May 4, 2023, the Company disseminated an earnings presentation to be used in connection with its conference call and live webcast to discuss its first quarter 2023 financial results on May 4, 2023, at 6 p.m. Eastern time. A copy of the earnings presentation is furnished as Exhibit 99.2 to this Current Report on Form 8-K and incorporated into this Item 7.01 by reference.

The information furnished in this Item 7.01 and Exhibit 99.2 attached hereto is being furnished and shall not be deemed "filed" for any purpose of Section 18 of the Exchange Act, or otherwise subject to the liabilities of such Section, nor shall it be deemed incorporated by reference into any filing under the Securities Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

	Description
99.1	rnings Press Release, dated May 4, 2023
99.2	rnings Presentation, dated May 4, 2023

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Trinity Capital Inc.

Date: May 4, 2023 By: /s/ Steven L. Brown

Steven L. Brown Chief Executive Officer



#### Trinity Capital Inc. Reports First Quarter 2023 Financial Results

PHOENIX, May 4, 2023 – Trinity Capital Inc. (Nasdaq: TRIN and TRINL) ("Trinity Capital" or the "Company"), a leading provider of diversified financial solutions to growth-stage companies, today announced its financial results for the first quarter ended March 31, 2023.

#### First Ouarter 2023 Highlights

- Total investment income of \$41.5 million, an increase of 30.5% year-over-year
- · Net investment income ("NII") of \$19.3 million, or \$0.55 per basic share, an increase of 23.7% year-over-year
- Net increase in net assets resulting from operations of \$22.5 million, or \$0.64 per basic share
- Aggregate debt and equity investment commitments of \$43.2 million
- Total gross investments funded of \$70.4 million, comprised of \$5.0 million in one new portfolio company, \$60.2 million across 11 existing portfolio companies, and \$5.2 million into the recently formed joint venture (the "JV")
- 16.5% Return on Average Equity "ROAE" (NII/Average Equity)
- 6.8% Return on Average Assets "ROAA" (NII/Average Assets)
- Debt principal repayments of \$82.8 million, including \$13.1 million from early repayments and \$42.1 million of assets sold to the JV
- Declared a dividend distribution of \$0.47 per share for the first quarter of 2023, an increase of 2.2% from the regular dividend declared in the fourth quarter of 2022

"Our performance in the first quarter generated record NII results, providing 117% coverage on our regular dividend," said Steven Brown, Chairman and Chief Executive Officer of Trinity Capital. "Trinity's differentiated platform is positioned to capitalize on investment opportunities in a dynamic market as companies seek a partner that can support them through their various growth stages. Our veteran team, diversified portfolio and strong balance sheet, supported by our joint venture, are as healthy as ever as we provide financial solutions that meet the needs of growth-stage businesses."

Kyle Brown, President and Chief Investment Officer of Trinity Capital, added, "Trinity is well positioned given recent volatility in the banking industry, which has fundamentally changed the market. Businesses are looking for more stable, non-bank solutions for their financing needs and we intend to capitalize on this opportunity with a combination of on- and off-balance sheet solutions. Our core priorities of portfolio management and credit quality remain firmly rooted in our operating process. We continue to track markets and maintain constant oversight and communication with our portfolio companies as they navigate the current economic environment. Trinity continues to realize its vision as an emerging leader, providing diversified financial solutions to the global growth economy."

#### First Quarter 2023 Operating Results

For the three months ended March 31, 2023, total investment income was \$41.5 million compared to \$31.8 million for the quarter ended March 31, 2022. This represents an effective yield on the average debt investments at cost of 15.2% and 16.3% for the periods ended March 31, 2023 and 2022, respectively. The decrease in the effective yield is attributed to lower fees and income acceleration as a result of lower early repayments. Effective yields generally include the effects of fees and income accelerations attributed to early loan repayments and other one-time events and may fluctuate quarter-to-quarter depending on the amount of prepayment activity.

Total operating expenses and excise taxes, excluding interest expense, for the first quarter of 2023 were \$11.1 million compared to \$9.4 million during the first quarter of 2022. The increase was primarily



attributable to higher compensation associated with additional headcount, variable compensation, amortization of restricted stock grants and higher professional fees.

Interest expense for the first quarter of 2023 was \$11.1 million compared to \$6.8 million during the first quarter of 2022. The increase is primarily attributable to an increase in borrowings under the 2025 Notes and the KeyBank Credit Facility, and increased interest rates under the credit facility due to an increase in SOFR.

Net investment income was approximately \$19.3 million, or \$0.55 per share based on 35.1 million basic weighted average shares outstanding for the first quarter of 2023, compared to \$15.6 million or \$0.57 per share for the first quarter of 2022 based on 27.4 million basic weighted average shares outstanding.

Net unrealized appreciation of \$3.5 million during the first quarter of 2023 was primarily attributable to \$2.8 million related to specific portfolio adjustments in connection with improved performance by the portfolio companies, \$1.4 million related to interest rate changes and \$0.3 million due to the reversal of unrealized depreciation to realized losses, offset by \$1.0 million related to general market volatility.

First quarter 2023 net realized loss on investments was approximately \$0.4 million, primarily attributable to a loss in one portfolio company.

First quarter 2023 net increase in net assets resulting from operations was \$22.5 million, or \$0.64 per share based on 35.1 million basic weighted average shares outstanding. This compares to a net decrease in net assets resulting from operations of \$9.1 million or \$0.33 per share based on 27.4 million basic weighted average shares outstanding for the first quarter of 2022.

Trinity Capital's higher weighted average share count for the three-month period ended March 31, 2023, as compared to the prior year is primarily the result of shares issued under public equity offerings in April and August of 2022, shares issued under the Company's ATM program and dividend reinvestment plan and the issuance of restricted stock to officers and employees under the 2019 Trinity Capital Inc. Long Term Incentive Plan, offset by shares purchased under the Company's stock repurchase program.

#### **Net Asset Value**

Total net assets at the end of the first quarter of 2023 increased by 2.2% to \$469.7 million, compared to \$459.6 million at the end of Q4 2022. The increase in total net assets was primarily driven by net investment income that exceeded the declared dividend and net unrealized appreciation. The decrease in NAV per share to \$13.07 from \$13.15 per share was primarily driven by additional shares issued through restricted stock awards.

#### Portfolio and Investment Activity

As of March 31, 2023, Trinity Capital's investment portfolio had an aggregate fair value of approximately \$1.1 billion and was comprised of approximately \$808.0 million in secured loans, \$239.1 million in equipment financings and \$44.4 million in equity and warrants across 115 portfolio companies, including the Company's investment in the JV. The Company's debt portfolio is comprised of 71.5% first lien loans and 28.5% second lien loans, with 70.0% of the debt portfolio at floating rates based on principal outstanding.

During the first quarter, the Company originated approximately \$43.2 million of total new commitments. First quarter investments funded totaled approximately \$70.4 million, which was comprised of a \$5.0 million investment in one new portfolio company, a \$5.2 million investment in the JV and approximately



\$60.2 million of investments in 11 existing portfolio companies. Investment fundings during the quarter for loans totaled \$35.9 million, equipment financings totaled \$31.3 million and warrant and equity investments totaled \$3.2 million.

Proceeds received from repayments of the Company's debt investments during the first quarter totaled approximately \$82.8 million, which included \$42.1 million of investments sold to the JV, \$27.6 million from normal amortization and \$13.1 million from early debt repayments. The investment portfolio decreased by \$6.4 million on a cost basis, a decrease of 0.6%; and by \$2.9 million on a fair value basis, a decrease of 0.3% as compared to December 31, 2022.

As of the end of the first quarter and consistent with the prior quarter, loans to two portfolio companies and equipment financings to two portfolio companies were on non-accrual status with a total fair value of approximately \$23.9 million, or just 2.3% of the Company's debt investment portfolio at fair value.

The following table shows the distribution of the Company's loan and equipment financing investments on the 1 to 5 investment risk rating scale at fair value as of March 31, 2023 and December 31, 2022 (dollars in thousands):

			March 31, 2023			December 31, 2022		
Investment Risk Rating Scale Range	Designation	I	nvestments at Fair Value	Percentage of Total Portfolio	Ir	nvestments at Fair Value	Percentage of Total Portfolio	
4.0 - 5.0	Very Strong Performance	\$	2,513	0.2%	\$	2,729	0.3%	
3.0 - 3.9	Strong Performance		285,484	27.3%		239,872	22.9%	
2.0 - 2.9	Performing		719,752	68.8%		756,596	72.1%	
1.6 - 1.9	Watch		19,270	1.8%		39,315	3.7%	
1.0 - 1.5	Default/Workout		16,450	1.6%		10,317	1.0%	
Total Debt Investments excluding i40, LLC			1,043,469	99.7%		1,048,829	100.0%	
	i40, LLC		3,629	0.3%		<u> </u>	0.0%	
Total Debt Investments		\$	1,047,098	100.0%	\$	1,048,829	100.0%	

As of March 31, 2023, the Company's loan and equipment financing investments had a weighted average risk rating score of 2.8 as compared to 2.8 as of December 31, 2022. Trinity Capital's grading scale is comprised of numerous factors, two key factors being liquidity and performance to plan. A company may be downgraded as it approaches the need for additional capital or if they are underperforming relative to their business plans. Conversely, they may be upgraded upon a capitalization event or if they are exceeding their plan. As such, the overall grading may fluctuate quarter-to-quarter.

#### Liquidity and Capital Resources

As of March 31, 2023, the Company had approximately \$174.8 million in available liquidity, including \$8.3 million in unrestricted cash and cash equivalents. At the end of the period, the Company had



approximately \$166.5 million in available borrowing capacity under its credit facility with KeyBank, subject to existing terms and advance rates and regulatory and covenant requirements.

As of March 31, 2023, Trinity Capital's leverage or debt-to-equity ratio was approximately 131% as compared to 135% as of December 31, 2022. The decrease in the leverage ratio was primarily attributable to the increase in total net assets during the first quarter of 2023.

#### **Distributions**

On March 14, 2023, the Company's Board of Directors declared a dividend of \$0.47 per share with respect to the quarter ended March 31, 2023, which was paid on April 14, 2023, to stockholders of record as of March 31, 2023.

#### Conference Call

Trinity Capital will hold a conference call to discuss its first quarter 2023 financial results at 3:00 p.m. Pacific Time (6:00 p.m. Eastern Time) on Thursday, May 4, 2023.

To listen to the call, please dial (800) 343-4849, or (203) 518-9856 internationally, and reference Conference ID: TRINQ123 if asked, approximately 10 minutes prior to the start of the call.

A taped replay will be made available approximately two hours after the conclusion of the call and will remain available for seven days. To access the replay, please dial (800) 839-9145 or (402) 220-6080.

#### **About Trinity Capital Inc.**

Trinity Capital Inc. (Nasdaq: TRIN and TRINL), an internally managed business development company, is a leading provider of diversified financial solutions to growth-stage companies with institutional equity investors. Trinity Capital's investment objective is to generate current income and, to a lesser extent, capital appreciation through investments, including term loans and equipment financings and equity-related investments. Trinity Capital believes it is one of only a select group of specialty lenders that has the depth of knowledge, experience and track record in lending to growth stage companies. For more information, please visit the Company's website at www.trinitycap.com.

#### **Forward-Looking Statements**

This press release may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements other than statements of historical facts included in this press release may constitute forward-looking statements and are not guarantees of future performance or results and involve a number of risks and uncertainties, including the impact of the COVID-19 pandemic on the economy, financial markets, our business, our portfolio companies and our industry. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described from time to time in filings with the Securities and Exchange Commission. Trinity undertakes no duty to update any forward-looking statement made herein. All forward-looking statements speak only as of the date of this press release.

#### Contact

Vibhor Garg Managing Director, Marketing Trinity Capital, Inc. ir@trincapinvestment.com



		March 31, 2023 (Unaudited)		December 31, 2022
ASSETS		(Cinadanca)		
Investments at fair value:				
Control investments (cost of \$44,096 and \$43,375, respectively)	\$	38,442	\$	37,313
Affiliate investments (cost of \$28,580 and \$28,580, respectively)		7,688		1,528
Non-control / Non-affiliate investments (cost of \$1,074,533 and \$1,081,629, respectively)		1,045,401		1,055,545
Total investments (cost of \$1,147,209 and \$1,153,584, respectively)		1,091,531		1,094,386
Cash and cash equivalents		8,344		10,612
Interest receivable		10,450		9,971
Deferred credit facility costs		2,713		2,903
Other assets		10,264		8,567
Total assets	\$	1,123,302	\$	1,126,439
LIABILITIES				
KevBank Credit Facility	\$	183,500	\$	187,500
2025 Notes, net of \$3,465 and \$3,948, respectively, of unamortized deferred financing costs	Ф	179,035	Ф	178,552
August 2026 Notes, net of \$1,959 and \$2,103, respectively, of unamortized deferred financing costs		123,041		122,897
December 2026 Notes, net of \$1,381 and \$1,474, respectively, of unamortized deferred financing costs		73,619		73,526
Convertible Notes, net of \$1,722 and \$1,882, respectively, of unamortized deferred financing costs and discount		48,278		48,118
Distribution payable		16,885		21,326
Security deposits		15,277		15,100
Accounts payable, accrued expenses and other liabilities		13,997		19,771
Total liabilities		653,632	_	666,790
Total lidulities		033,032		000,790
NET ASSETS				
Common stock, \$0.001 par value per share (200,000,000 authorized, 35,925,764 and 34,960,672 shares issued and outstanding as of March 31, 2023 and December 31, 2022, respectively)		36		35
Paid-in capital in excess of par		484,951		480,532
Distributable earnings/(accumulated deficit)		(15,317)		(20,918)
Total net assets	_	469,670		459,649
Total liabilities and net assets	\$	1,123,302	\$	1,126,439
NET ASSET VALUE PER SHARE	\$	13.07	\$	13.15



# Consolidated Statements of Operations (In thousands, except share and per share data) (Unaudited)

(Caracata)	e Months Ended rch 31, 2023	ee Months Ended arch 31, 2022
INVESTMENT INCOME:	 	
Interest income:		
Control investments	\$ 1,116	\$ 1,373
Affiliate investments	34	428
Non-Control / Non-Affiliate investments	 39,381	 26,605
Total interest income	40,531	28,406
Fee income:		
Affiliate investments	453	_
Non-Control / Non-Affiliate investments	 554	 3,439
Total fee income	1,007	3,439
Total investment income	41,538	 31,845
EXPENSES:		
Interest expense and other debt financing costs	11,081	6,798
Compensation and benefits	7,617	6,455
Professional fees	1,417	832
General and administrative	 1,495	 1,477
Total expenses	 21,610	 15,562
NET INVESTMENT INCOME/(LOSS) BEFORE TAXES	19,928	16,283
Excise tax expense	 597	 674
NET INVESTMENT INCOME	19,331	15,609
NET REALIZED GAIN/(LOSS) FROM INVESTMENTS:		
Non-Control / Non-Affiliate investments	(365)	52,644
Net realized gain/(loss) from investments	 (365)	52,644
NET CHANGE IN UNREALIZED APPRECIATION/(DEPRECIATION) FROM INVESTMENTS:		
Control investments	408	(4,331)
Affiliate investments	976	(3,264)
Non-Control / Non-Affiliate investments	 2,136	 (69,723)
Net change in unrealized appreciation/(depreciation) from investments	3,520	(77,318)
NET INCREASE/(DECREASE) IN NET ASSETS RESULTING FROM OPERATIONS	\$ 22,486	\$ (9,065)
NET INVESTMENT INCOME PER SHARE - BASIC	\$ 0.55	\$ 0.57
NET INVESTMENT INCOME PER SHARE - DILUTED	\$ 0.52	\$ 0.54
NET CHANGE IN NET ASSETS RESULTING FROM OPERATIONS PER SHARE - BASIC	\$ 0.64	\$ (0.33)
NET CHANGE IN NET ASSETS RESULTING FROM OPERATIONS PER SHARE - DILUTED	\$ 0.60	\$ (0.33)
The second secon		
WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC	 35,074,076	 27,416,943
WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED	 38,740,871	 30,768,333

FUELING DISRUPTIVE TECHNOLOGIES.

REVOLUTIONIZING THE FUTURE.

# TRINITY

First Quarter 2023
Investor Presentation

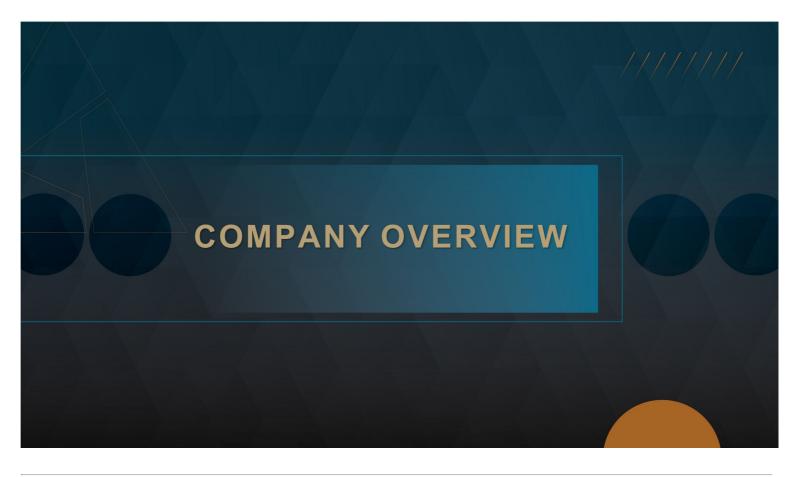
### FORWARD LOOKING STATEMENTS | DISCLAIMER

Trinity Capital Inc. (the "Company") cautions that this presentation may contain forward-looking statements that are based on current expectations and assumptions about future events, and which are not based in historical fact. The forward-looking statements in this presentation are based on current conditions as of the date of this presentation, and include, but are not limited to, statements regarding our financial objectives, beliefs, strategies, anticipated future operating results and cash flows, operating expenses, investment originations and performance, available capital, and payment of future dividends and stockholder returns. Although our management believes that the expectations reflected in any forward-looking statements are reasonable, actual results could differ materially from those expressed or implied in the forward-looking statements. By their nature, these forward-looking statements involve numerous assumptions, uncertainties and risks, both general and specific. The risk exists that these statements may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forward-looking statements, as a number of factors could cause future Company results to differ materially from these statements. Forward-looking statements may be influenced in particular by factors such as fluctuations in interest rates and stock indices, the effects of competition in the areas in which we operate, and changes in economic, political and regulatory conditions, including as a result of the coronavirus (COVID-19) pandemic. When relying on forward-looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events. Historical results discussed in this presentation are not indicative of future results.

The information disclosed in this presentation is made as of the date hereof and reflects Trinity Capital Inc.'s current assessment of its financial performance for the most recent period reported. Actual financial results filed with the Securities and Exchange Commission in the future may differ from those contained herein in the event of additional adjustments recorded prior to the filing of its financial statements. The information contained in this presentation should be viewed in conjunction with Trinity Capital Inc.'s most recently filed Quarterly Report on Form 10-Q, Annual Report on Form 10-K or Registration Statement on Form 424B1. We undertake no obligation to update the information contained herein to reflect subsequently occurring events or circumstances, except as required by applicable securities laws and regulations.

This presentation does not constitute a prospectus and should under no circumstances be understood as an offer to sell or the solicitation of an offer to buy our common stock or any other securities nor will there be any sale of the common stock or any other securities referred to in this presentation in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of such state or jurisdiction. Nothing in these materials should be construed as a recommendation to invest in any securities that may be issued by Trinity Capital Inc. or as legal, accounting or tax advice.





### TRINITY CAPITAL OVERVIEW

Diversified financial solutions to growth stage companies | NASDAQ - TRIN, TRINL

15 YEAR TRACK RECORD(1)

\$2.4B Fundings

287 Investments

165 Exits

\$1.1B Assets Under Management (2)

#### MARKET CAP / **DIVIDEND YIELD**

\$443.1M

Market Cap(3)

\$13.07 NAV

per share (2)

14.8%

Annualized Dividend Yield<sup>(4)</sup>

#### PORTFOLIO(2)

\$808.0M Secured Loans

59 Companies

\$239.1M **Equipment Financings** 

30 Companies

\$44.4M

Equity & Warrants

92 Companies

#### LIQUIDITY(2)

\$174.8M

Liquidity (5)

BBB

Investment Rating (6)

131%

Debt-to-Equity

- (1) Historical information includes information and data related to Trinity Capital's predecessor funds, the first of which was launched in 2008, through March 31, 2023. The predecessor funds were merged with and into Trinity Capital on January 16, 2020, immediately after which Trinity Capital began operating as a business development company.

  (2) As of March 31, 2023.

- (2) As of March 31, 2023.
   (3) Based on the closing price of TRIN of \$12.32 on May 3, 2023.
   (4) Annualized based on the \$0.47 dividend declared for Q1 2023 and a closing stock price of \$12.73 on March 31, 2023.
   (5) Includes \$8.3 million of cash and cash equivalents and \$166.5 million of available borrowing capacity on our keyBank Credit Facility.
   (6) Credit rating assigned by Egan-Jones Ratings Company, an independent, unefflieted rating apency. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time. There can be no assurance that this rating will remain for any given period-of-time.





### THE TRINITY PLATFORM

Registered Investment Advisor ("RIA")

Trinity is permitted to organize, acquire and wholly own a portfolio company that intends to operate as an investment adviser registered with the SEC.

This allows Trinity to raise funds off the balance sheet in a complementary way.

# In an evolving market, platform diversification further strengthens Trinity's position to capture market share and differentiates its financing solutions



Trinity's foundation was built on its successful investment track record supporting growth-stage businesses through secured loans and equipment financings.



Joint Venture ("JV")

i40, LLC (the "JV") invests in loans and equipment financings originated by Trinity, with an initial equity capital commitment of up to \$171 million.

The JV began making investments in Q1 2023. Subsequent to quarter-end, the JV credit facility with KeyBank was closed.



### WHY IS TRINITY DIFFERENT

We understand the growth stage world and provide more than money to our portfolio company partners

#### Deep Operating Experience

- Highly experienced executive team with startup experience
- Decades of in-depth high-tech experience
- Numerous U.S. and International patents issued

# Diversified Financial Solutions

- Provider of diversified financial solutions to growth stage companies worldwide
- Runway extension to augment institutional equity funding
- Strong portfolio diversification

# Robust & Scalable Platform

- Robust and scalable systems for origination, underwriting and monitoring
- Separation of origination, underwriting and monitoring duties aids "positive feedback" loop
- 55 dedicated professionals with a unique culture built over 15+ years



# PARTNERSHIP WITH TOP VCs AND TECHNOLOGY BANKS

Multiple shared portfolio companies with top Venture Capital Firms

Relationships with top market share banks catering to majority of VC-backed companies

We have established **inter-creditor** agreements with the banks

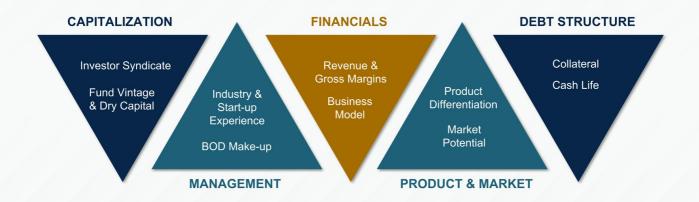
Combining with bank debt results in a lower blended cost to our customers

We provide equipment financing and incremental debt capital



### UNDERWRITING APPROACH AND RISK MITIGATION

Disciplined investment approach keeps our annualized loss rate at 24 bps and is more than offset by realized gains on warrant/equity investments<sup>(1)</sup>





(1) Includes historical information of Trinity Capital's predecessor funds, the first of which was launched in 2008, through March 31, 2023. Past performance is not indicative of future results Investment results may vary significantly over any given time period.

### **SECURED TERM LOANS**

### **Term Loans**

01

**SECURED LOANS** 

Partner with the banks

02

BACKED BY INSTITUTIONAL CAPITAL

Companies have raised significant equity

03

STILL BURNING CASH

Companies in growth mode and still burning cash

Select Examples







**Axiom Space** is developing the world's first commercial space station.

Investor Syndicate

C5 Capital, TQS Advisors, Declaration Partners, Boryung Pharma

Use of Loan

General corporate purposes

Mainspring developed a new category of clean power generation — the linear generator — that delivers fuel-flexible power to accelerate the transition to the future grid.

■ Investor Syndicate

Lightrock, Khosla Ventures, Bill Gates

Use of Loan

Extension of runway



### **EQUIPMENT FINANCING**

## **Equipment Financing**

01

COMPANIES WITH CAPEX REQUIREMENTS

Manufacturing equipment and hard assets

02

HARDWARE AS A SERVICE Equipment at customer location

03

**INDUSTRY AGNOSTIC** 

Select Examples





**Emerald Cloud Lab** is a remote-controlled life science laboratory that allows scientists to conduct their experiments without being anchored to a physical lab.

■ Investor Syndicate

Founders Fund, Schooner Capital, Alcazar Capital, GigaFund

• Use of Equipment Financing

Cloud-based laboratory equipment for clinical trials

Nature's Fynd is a food company creating versatile alternative proteins to nourish the world's growing population while nurturing the planet.

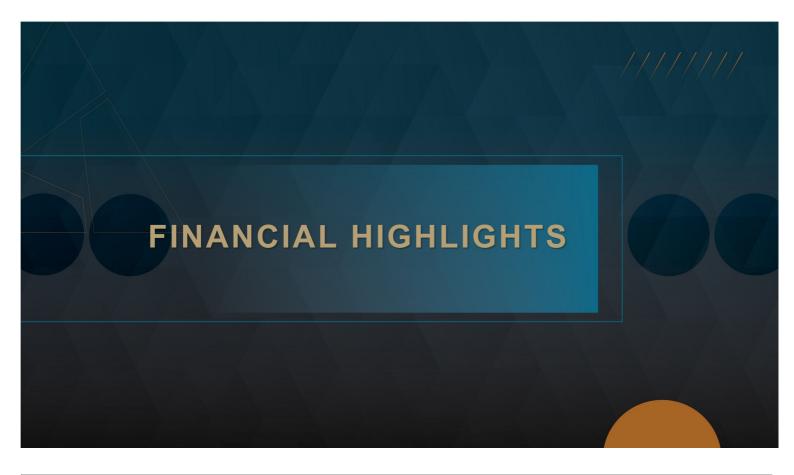
Investor Syndicate

SoftBank, Breakthrough Energy Ventures, Blackstone Strategic Partners

Use of Equipment Financing

Food production equipment





### Q1 2023 HIGHLIGHTS

### Robust **Earnings**

- Total Investment Income of \$41.5M
- Net Investment Income ("NII") of \$19.3M
- Net Interest Margin ("NIM") of 11.1%
- NII per share of \$0.55 provides 117.0% of regular distribution coverage
- Increased the fourth quarter regular dividend distribution to \$0.47 per share, a 2.2% increase over the regular dividend declared in the prior quarter

### Leading **Originations Platform**

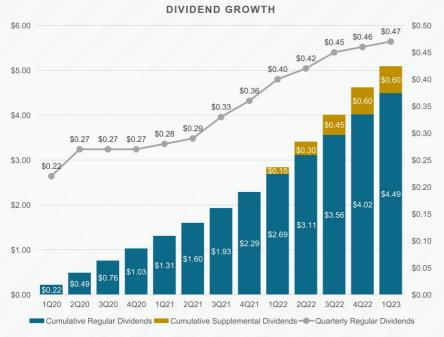
- Debt & equity commitments in 1Q23: \$43.2M
- Debt & equity fundings in 1Q23: \$70.4M
- Unfunded commitments<sup>(1)</sup> as of 3/31/2023: \$338.7M
- Term sheets signed as of 3/31/2023: \$312.0M

### **Portfolio Assets**

- Total Debt Investments (at cost): \$1,083.6M
- Total Investments (at cost): \$1,147.2M
- Effective Yield<sup>(2)</sup>: 15.2%
- Core Yield<sup>(3)</sup>: 14.3%



### SOLID SHAREHOLDER RETURNS



Net Investment Income covered regular dividend by 117.0% in 1Q23

Nine consecutive quarterly dividend increases

14.8% annualized regular dividend yield<sup>(1)</sup>



(1) Annualized based on the \$0.47 dividend declared for Q1 2023 and a closing stock price of \$12.73 on March 31, 2023.

# QUARTERLY INCOME STATEMENT

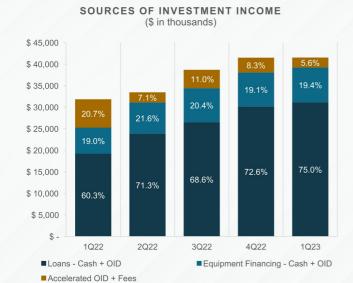
#### For the three months ended

(In thousands, except per share amounts)	03/31/2023	12/31/2022	09/30/2022	06/30/2022	03/31/2022
Total Investment Income	\$41,538	\$41,509	\$38,689	\$33,458	\$31,845
Interest expense and other debt financing costs	11,081	10,284	9,306	7,761	6,798
Compensation and benefits	7,617	6,543	7,315	6,877	6,455
General and administrative <sup>(1)</sup>	3,509	3,051	3,438	3,106	2,983
Total Operating Expenses	22,207	19,878	20,059	17,744	16,236
Net Investment Income (NII)	19,331	21,631	18,630	15,714	15,609
Net Realized Gain / (Loss) from Investments	(365)	(9,571)	(602)	(9,617)	52,644
Net Change in Unrealized Appreciation / (Depreciation) from Investments	3,520	(13,647)	(30,028)	(13,820)	(77,318)
Net Increase (Decrease) in Net Assets from Operations	\$22,486	\$(1,587)	\$(12,000)	\$(7,723)	\$(9,065)
Net Investment Income (NII) per Share – Basic	\$0.55	\$0.62	\$0.56	\$0.51	\$0.57
Net Increase (Decrease) in Net Assets resulting from Operations per Share – Basic	\$0.64	\$(0.05)	\$(0.36)	\$(0.25)	\$(0.33)
Weighted Average Shares Outstanding – Basic	35,074	35,131	33,098	30,955	27,417



### **INCOME SOURCE & PORTFOLIO YIELD TRENDS**

Strong Yields Produce Solid Investment Income



#### PORTFOLIO YIELDS

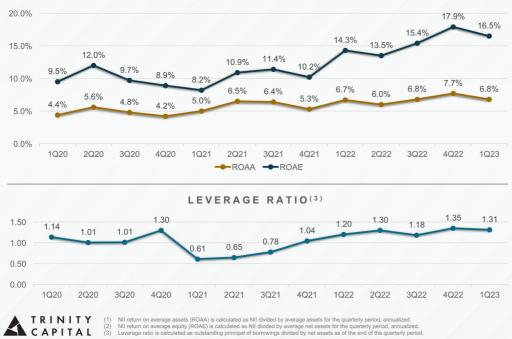




Effective yield is calculated based on the weighted average debt investments at cost on a daily basis.
 Core yield excludes fees and accelerated income from prepayments.

### **NII RETURNS AND USE OF LEVERAGE**



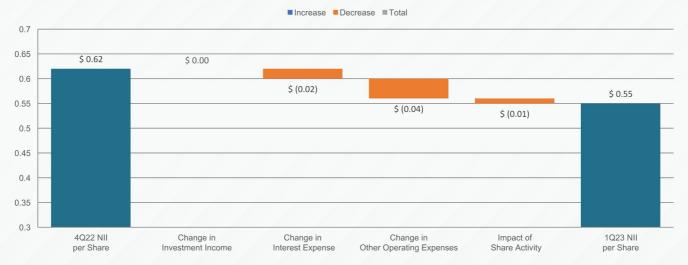


**Delivering strong** returns through effective use of leverage

CAPITAL

# NET INVESTMENT INCOME (NII) PER SHARE BRIDGE

#### RECONCILIATION OF QUARTERLY NII PER SHARE



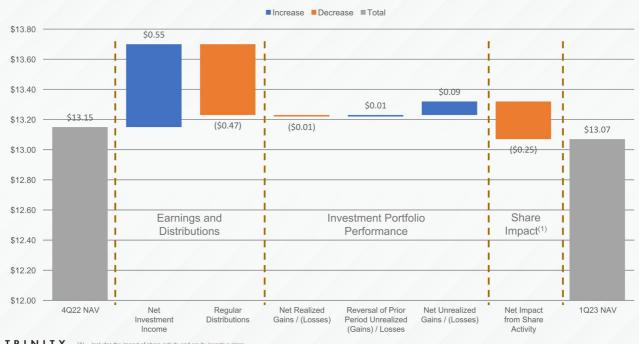


## **BALANCE SHEET**

(In thousands, except per share amounts)	03/31/2023	12/31/2022	09/30/2022	06/30/2022	03/31/2022
Assets					
Total investments at fair value	\$ 1,091,531	\$ 1,094,386	\$ 1,042,175	\$ 1,051,074	\$919,348
Cash and cash equivalents	8,344	10,612	34,141	13,226	28,684
Interest receivable	10,450	9,971	8,899	8,600	6,482
Other assets	12,977	11,470	11,534	17,280	11,425
Total Assets	\$1,123,302	\$1,126,439	\$1,096,749	\$1,090,180	\$965,939
Liabilities					
KeyBank Credit Facility	\$183,500	\$187,500	\$137,500	\$220,000	\$134,000
2025 Notes, net of unamortized deferred financing cost	179,035	178,552	178,074	121,979	121,681
August 2026 Notes, net of unamortized deferred financing cost	123,041	122,897	122,753	122,609	122,465
December 2026 Notes, net of unamortized deferred financing cost	73,619	73,526	73,433	73,339	73,251
Convertible Notes, net of unamortized deferred financing cost and discount	48,278	48,118	47,958	47,799	47,639
Distribution payable	16,885	21,326	21,073	17,873	15,389
Security deposits	15,277	15,100	14,903	12,515	11,549
Accounts payable, accrued expenses, and other liabilities	13,997	19,771	18,591	15,724	15,924
Total Liabilities	\$653,632	\$666,790	\$614,285	\$631,838	\$541,898
Net Assets	\$469,670	\$459,649	\$482,464	\$458,342	\$424,041
Shares outstanding	35,926	34,961	35,122	31,356	27,983
Net Assets per Share (NAV per share)	\$13.07	\$13.15	\$13.74	\$14.62	\$15.15



# NET ASSET VALUE (NAV) PER SHARE BRIDGE



A TRINITY CAPITAL

(1) Includes the impact of share activity and equity incentive plans.

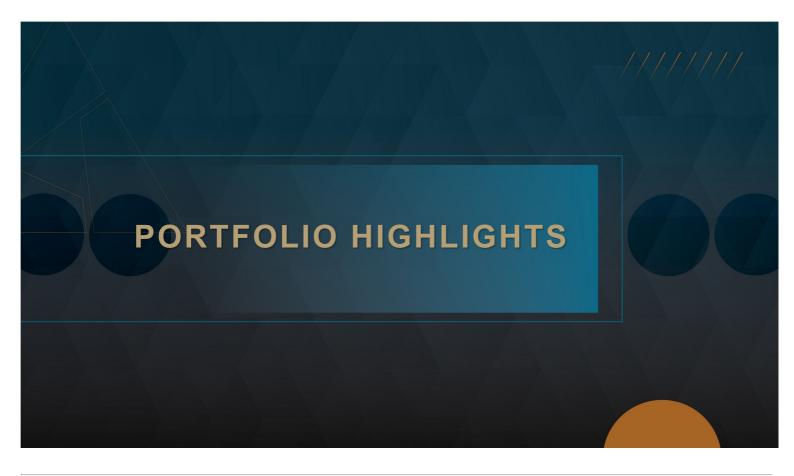
### **DEBT CAPITAL STRUCTURE**

Diversified Borrowings (\$ in millions) as of March 31, 2023

Funding Source	Debt Commitment	Outstanding Principal	Undrawn Commitment	Stated Maturity	Interest Rate
Notes:					
2025 Unsecured Notes <sup>(1)</sup>	\$182.5	\$182.5		January 16, 2025 <sup>(2)</sup>	7.00%
Convertible Notes	\$50.0	\$50.0	-	December 11, 2025	6.00%
August 2026 Unsecured Notes	\$125.0	\$125.0	, - , j	August 24, 2026	4.375%
December 2026 Unsecured Notes	\$75.0	\$75.0	-	December 15, 2026	4.25%
Bank Facility:		1 1	/ /		
KeyBank Credit Facility	\$400.0(3)	\$183.5	\$166.5	October 27, 2026	Adjusted Term SOFR + 2.85%



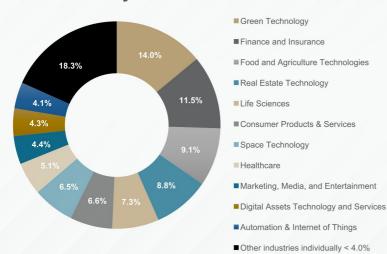
TRINITY
(1) The 2025 Unsecured Notes trade on the Nasdaq Global Select Market under the symbol "TRINI CAPITAL"
(2) Callable at par at any time on or after January 16, 2023.
Represents maximum facility amount of which \$350.0 million is available as of March 31, 2023.



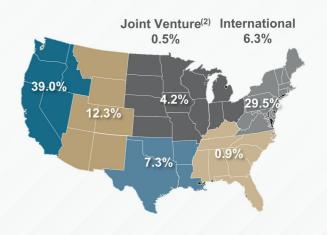
### PORTFOLIO DIVERSIFICATION

As of March 31, 2023

### Industry Diversification(1)



### Geography Diversification(1)

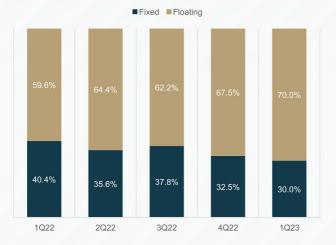




TRINITY
(1) Based on fair market value.
(2) Consists of the fair value of our investment in the JV as of March 31, 2023. The portfolio companies held within the JV's investment portfolio represent a diverse set of geographic regions generally consistent with those in which two invest directly

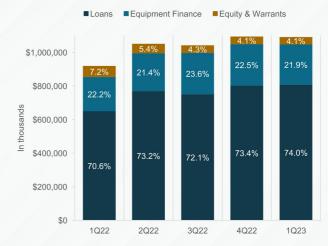
### **PORTFOLIO TRENDS**

#### FIXED VS FLOATING DEBT INVESTMENTS(1)



**▶** Well positioned for rising interest rates

#### TOTAL PORTFOLIO BY INVESTMENT TYPE(2)



Strong asset diversification



TRINITY (1) Based on outstanding principal (2) Based on fair market value

### HYPOTHETICAL WARRANT UPSIDE

For Illustration Purposes Only

### 135 Warrant Positions in 82 Portfolio Companies

- GAAP fair value ~ \$27.0 million
- GAAP cost ~ \$21.3 million
- ~ \$47.6 million in nominal exercise value

#### **Hypothetical Models of Potential Warrant Gains at 3/31/2023**

- Assume that only 50% of warrants will monetize
- Cost of exercised warrants is ~ \$34.4 million
- Based on 35.9 million shares of common stock outstanding at 3/31/2023

### 2X MULTIPLE

- Proceeds of \$47.6 million (2X)
- Potential gain of \$13.2 million or \$0.37 per share

### 3X MULTIPLE

- Proceeds of \$71.3 million (3X)
- Potential gain of \$36.9 million or \$1.03 per share

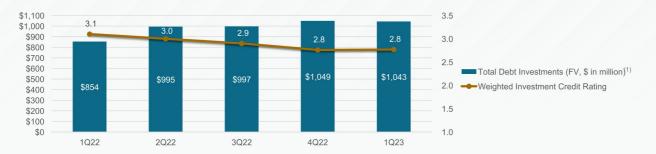
### 4X MULTIPLE

- Proceeds of \$95.1 million (4X)
- Potential gain of \$60.7 million or \$1.69 per share



# **DISCIPLINED CREDIT RATING**

#### Consistent and Disciplined Underwriting Standards



#### Credit Risk Rating of Debt investments at Fair Value, 1Q 2023 – 1Q 2022 (\$ in thousands)(1)

	1Q23		4Q22		3Q22		2Q22		1Q22	
Very Strong Performance (4.0 – 5.0)	\$2,513	0.2%	\$2,729	0.3%	\$92,008	9.2%	\$62,719	6.3%	\$80,592	9.4%
Strong Performance (3.0 – 3.9)	\$285,484	27.4%	\$239,872	22.9%	\$320,087	32.1%	\$382,593	38.5%	\$332,019	38.9%
Performing (2.0 – 2.9)	\$719,752	69.0%	\$756,596	72.1%	\$537,260	53.9%	\$529,285	53.2%	\$429,044	50.3%
Watch (1.6– 1.9)	\$19,270	1.8%	\$39,315	3.7%	\$38,484	3.9%	\$18,706	1.9%	\$8,858	1.0%
Default/Workout (1.0 - 1.5)	\$16,450	1.6%	\$10,317	1.0%	\$9,339	0.9%	\$1,290	0.1%	\$3,286	0.4%
Weighted Average	2.8		2.8		2.9		3.0		3.1	



## INTEREST RATE SENSITIVITY

#### ANNUALIZED INTEREST RATE SENSITIVITY

(\$ in thousands, except per share data)



70.0% floating rate debt investment portfolio as of March 31, 2023<sup>(1)</sup>

70.2% fixed rate debt as of March 31, 2023<sup>(2)</sup>



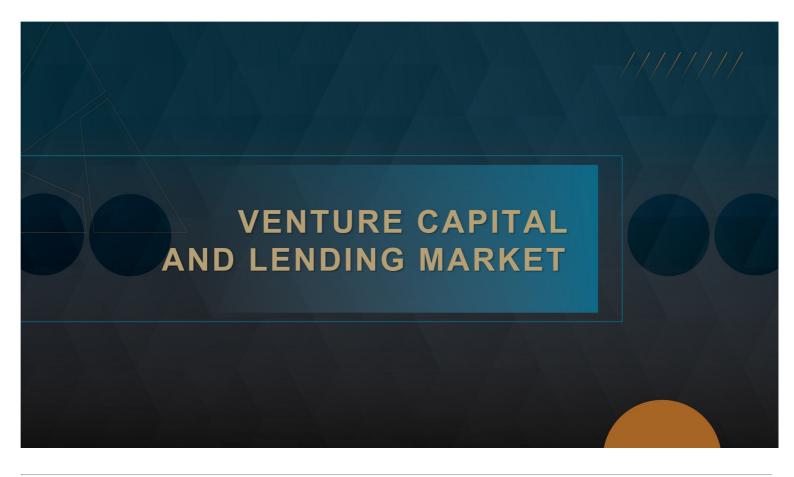
TRINITY (1) Based on outstanding principal of debt investments (2) Based on outstanding principal of borrowings

# **DIVERSIFIED PORTFOLIO**

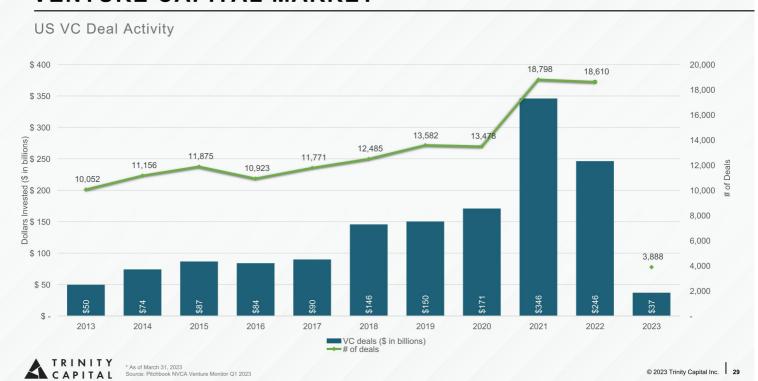
Select List of Current & Historical Investments

/XIOM SPACE	MADISON REED*	dailypay	LUCID	IMPOSSIBLE"	lark	ATHLETIC BREWING C2*	<b>∂</b> matterport	\$ SUPER73
司 FOOTPRINT	<b>SPACE</b> PERSPECTIVE	M°LEKULE	RECIPROCITY	<b>⊗</b> cuebiq	FIREFLY	happiest@baby	Second Mature	Fynd
quip	M maxwell	C Equipment Share	SUN BASKET	(apidminer	<b>≯</b> Slope	♠ BACKBLAZE	rts	DANDELION
VitaCup.	rigetti	UNTUCKIT SHIPTS DESIGNED TO BE YORN LIFTUCKED	EXELA	Indie	MITOKO3	R <sub>X</sub> Ante	<b>₩</b> Mainspring	HEALTH-ADE © KOMBUCHA
Pendulum	CONVERGENTAL	** tomorrow.	PEBBLE/POST <sup>®</sup>	TARANA	Petal	Dentologie	BOOSTED	NEXII

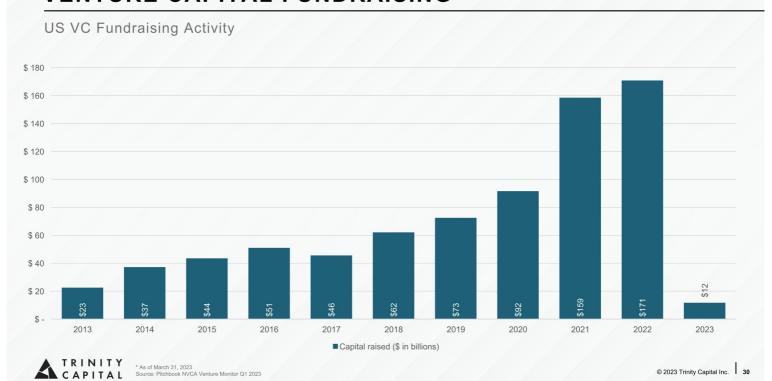




# **VENTURE CAPITAL MARKET**

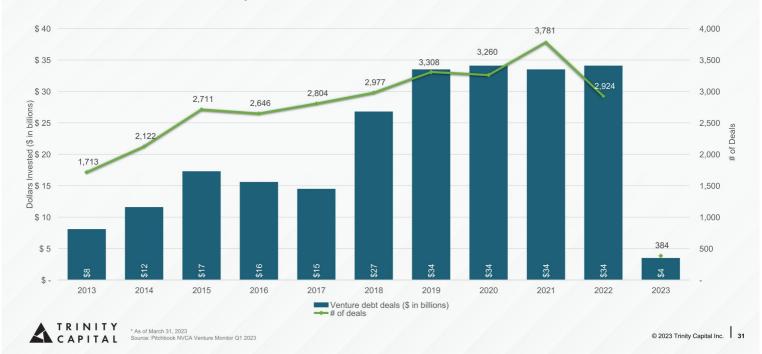


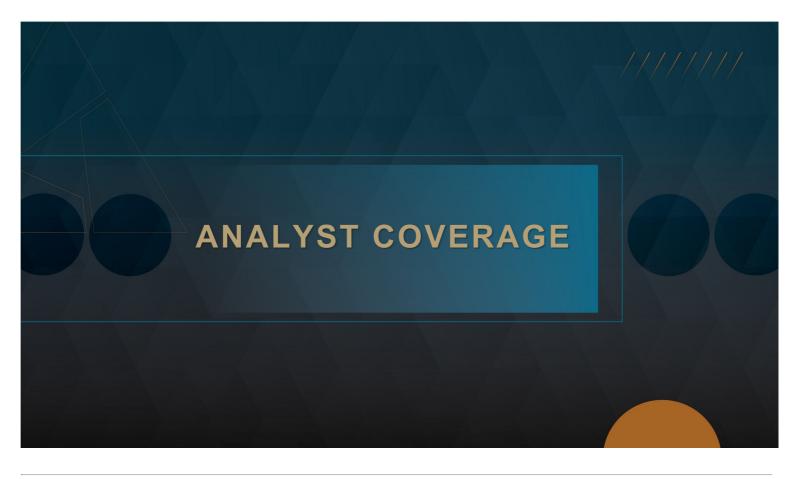
# **VENTURE CAPITAL FUNDRAISING**



# **VENTURE DEBT MARKET**

US Venture Debt Deal Activity





## **EXTENSIVE INDUSTRY ANALYST COVERAGE**

Followed by seven firms



Ryan Lynch (initiated coverage 2/23/2021)



Finian O'Shea (initiated coverage 2/23/2021)



Mitchell Penn (initiated coverage 5/3/2021)



Vilas Abraham (initiated coverage 2/23/2021)



**Bryce Rowe** (initiated coverage 9/16/2022)

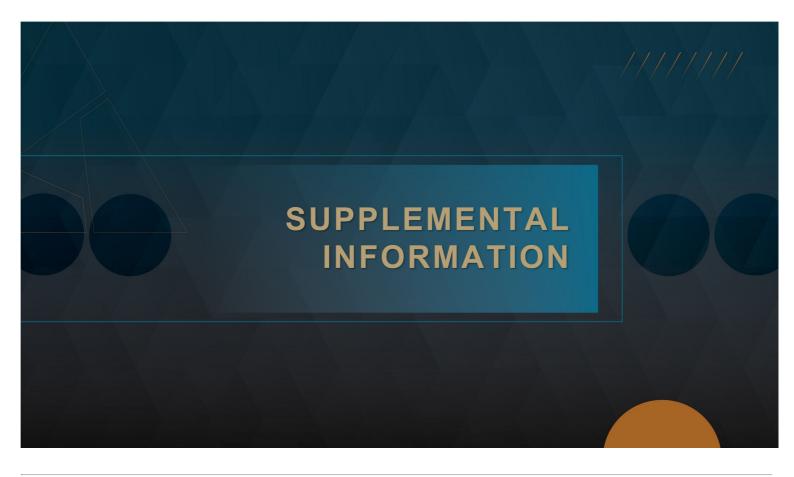


Christopher Nolan (initiated coverage 2/23/2021)



Casey Alexander (initiated coverage 2/23/2021)





## **REGULATION & STRUCTURE**

Trinity Capital Inc. is an Internally Managed BDC under the 1940 Act and has elected to be treated as a RIC for Federal Income Tax Purposes beginning with its Taxable Year ending December 31, 2020

#### **BUSINESS DEVELOPMENT COMPANY (BDC)**

- Regulated by the SEC under the Investment Company Act of 1940 (the "1940 Act")
- Leverage limited to approximately 2:1 debt/equity
- Investments are required to be carried at fair value
- Majority of Board of Directors must be independent
- Offer managerial assistance to portfolio companies

#### REGULATED INVESTMENT COMPANY (RIC)

- Distribute taxable income as dividend distributions to shareholders, subject to approval by Trinity Capital's Board of Directors
- Mandates asset diversification
- Eliminates corporate taxation
- Allows for the retention of capital gains and/or spillover of taxable income





We look forward to our growing partnership.

TRINITY 🛕 CAPITAL

TRINITYCAP.COM